



AGENDA OF THE FINANCE COMMITTEE

TUESDAY, MAY 9, 2023, 4:30 PM

In person at City Hall, Room 207.

Virtual attendance also available via Zoom.

Immediately following Personnel.

A. Zoom Meeting Information.

1. This item contains Zoom information, instructions, and a link to the Virtual Comment Form.

B. Roll Call.

1. Members: Ald. Brian Johnson, Ald. Jesse Brunette, Ald. Bill Galvin & Ald. Jim Hutchison.

C. Approval of the Agenda.

1. Approval of the Finance Committee agenda for the May 9, 2023, meeting.

D. Approval of Minutes.

1. Approval of the Finance Committee minutes from the April 25, 2023, meeting.

E. Regular Business.

1. Consideration with possible action in response to a request from the Finance Committee to inquire with the top 10 cities in the State of Wisconsin and a couple of nearby municipalities, to determine how frequently they do their revaluations and if it's by ordinance, policy, or if they just do it. Also, to inquire what the presumed cost might be for the City to do it on a more frequent basis.
2. Consideration with possible action to approve the purchase of twenty-six (26) APX6000 mobile radios from Baycom for \$126,455.42 for the Police Department.
3. Consideration with possible action to report out the purchase of three (3) APX8000 mobile radios from Baycom for \$22,965.30 for the Police Department.
4. Consideration with possible action to approve the purchase of eighteen (18) APX6500 7/800 mobile radios from Baycom for \$103,663.08 for the Police Department.

5. Consideration with possible action for approval to purchase two (2) Mercury Outboard Motors for \$39,904.76 for the Police Department.
6. Consideration with possible action to approve the purchase of two (2) Stryker Power Load cot fastening systems from Jefferson Fire & Safety for \$63,594.00 for the Fire Department.
7. Consideration with possible action to approve the Press Times as the Official Newspaper of the City of Green Bay from 6-2-2023 to 5-31-2024.
8. Consideration with possible action on the 2023 bonding request.

F. Informational.

1. 2023 Contingency Account: \$244,643.36, with an unobligated amount of \$200,004.96.
2. The next Finance Committee meeting will be held on May 23, 2023 at 4:30 PM.

G. Adjournment.

- 1) THIS MEETING IS RECORDED: THE VIDEO OF THIS MEETING AND MINUTES ARE AVAILABLE ONLINE AT www.greenbaywi.gov
- 2) ACCESSIBILITY: Any person wishing to attend who requires special accommodation because of a disability, should contact the City Safety Manager at 920-448-3125 at least 48 hours before the scheduled meeting time so that arrangements can be made.
- 3) QUORUM: Please take notice that a majority or quorum of the Common Council will attend this Finance Committee meeting and will constitute a meeting of the Common Council for purposes of discussion and information gathering relative to this agenda.
- 4) REPRESENTATION: The party requesting the communication, or their representative, should be present at this meeting.

Virtual Meeting Instructions



Finance Committee

Zoom Meeting Information

Join Zoom Meeting

<https://us02web.zoom.us/j/88142524379?pwd=ekliUHNVYTJlRFpOUHVubTdXOHZYZz09>

Meeting ID: 881 4252 4379

Passcode: 846368

One tap mobile

+13126266799,,88142524379#,,,,*846368# US (Chicago)

+19292056099,,88142524379#,,,,*846368# US (New York)

Dial by your location

+1 312 626 6799 US (Chicago)

+1 929 205 6099 US (New York)

+1 301 715 8592 US (Washington DC)

+1 346 248 7799 US (Houston)

+1 669 900 6833 US (San Jose)

+1 253 215 8782 US (Tacoma)

Meeting ID: 881 4252 4379

Passcode: 846368

Find your local number: <https://us02web.zoom.us/j/88142524379>

Public Comments

If you wish to speak at this public meeting or leave a comment, please fill out the online [Comment Form](#) prior to the meeting.

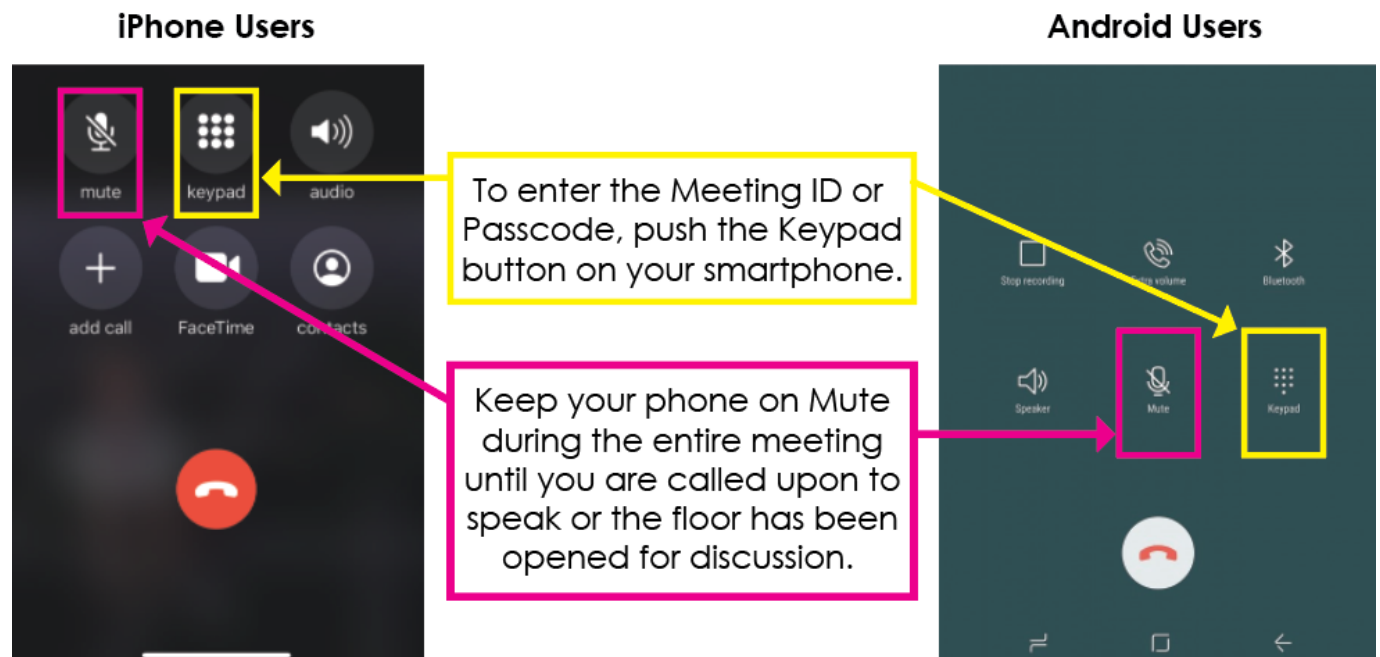
Additional Information

1. Wisconsin Open Meetings Law still applies
 - a. Persons interested in speaking to an item must state their name and address for the minutes.
 - b. Committee/Commission/Board members will still follow *Roberts Rules of Order Newly Revised 12th edition*.
2. Please log into the Zoom meeting at least 10 minutes before the meeting begins to ensure a proper connection and that your technology is working.
 - a. If you are a Board Member, please log into [CivicClerk](#) with a computer, laptop, or tablet device.
3. Once you are in the meeting please mute yourself.
 - a. You may unmute yourself when you are called upon to speak.
4. Waiting room
 - a. When you call in or connect via web or Zoom app, you will be placed in a "waiting room."
 - b. The meeting host will then admit you to the meeting, and mute you upon entrance (you will still be able to hear and or otherwise observe the meeting).
5. Registering
 - a. The host may ask you to register for the meeting. A registration link will be sent to you along with the invite. You'll receive another email confirming that you're registered for the meeting.
 - b. If you're using a phone, your registration will be tied to an email.
6. Raising your hand
 - a. Committee/Commission/Board members—you can either use CivicClerk and request to speak or you can also utilize the "raise your hand" tool in the Zoom platform (you'd need to use a computer or tablet) to let the host know you would like to speak. You can also un-mute yourself and start speaking.
 - b. Persons with items on the agenda or other interested parties—you can also utilize the "raise your hand" tool on the Zoom platform via computer or mobile device. You will be allowed to speak once the committee, commission, or board has moved to "open the floor for interested parties to speak." Once discussion on your agenda item has concluded, the host will mute you, unless the committee opens the floor again.
7. What devices should I use?
 - a. Smart phone (please see more detailed instructions on page 3)
 - b. Land line
 - c. Tablet—in advance of the meeting, please download the Zoom Meeting app by using either the Apple Store or the Play Store. You will be asked to input your name, to identify you for the meeting.
 - d. Computer—you can access the meeting through a web browser by clicking on the meeting link, or through the Zoom Meeting app. If using the app, please download it in advance of the meeting. You will be asked to input your name, to identify yourself for the meeting.
 - e. For tablet and computer users—if you download the app you may be asked to verify your email.

8. Zoom etiquette
 - a. Muting yourself when you're not speaking will prevent your background noise from interfering with others' ability to listen to and participate in the meeting.
 - b. If you're using a telephone, please identify yourself with your phone number and state your name and address before you speak. Zoom meeting hosts can see only your telephone number and will ask you to identify yourself.
9. Closed session
 - a. Persons in the Zoom meeting will be put into a waiting room while the committee/commission/board meets in Closed Session. Participants will be admitted back into the Zoom meeting once the committee reconvenes in Open Session.
 - b. Persons watching a Common Council meeting live on YouTube will see a gray screen with the City logo during closed session.
10. Persons interested in attending anonymously or listening to the meeting may call in by dialing *67 followed by the phone number in the Zoom Meeting Information box.

Calling into the Zoom meeting using a smartphone

1. Dial the phone number listed at the beginning of this document.
2. When prompted, enter the Meeting ID number followed by #
3. Once you are in the meeting, notify the meeting host that you are in and state your name.
4. If you do not wish to speak, please make sure your phone is on **Mute**
 - a. If you're using a smartphone, look at your screen and click the Mute button





Report to the
Finance Committee
of the City of Green Bay

MEETING DATE

May 9, 2023

PREPARED BY

Diana Ellenbecker, Finance Director

AGENDA ITEM # E.I

Consideration with possible action in response to a request from the Finance Committee to inquire with the top 10 cities in the State of Wisconsin and a couple of nearby municipalities, to determine how frequently they do their revaluations and if it's by ordinance, policy, or if they just do it. Also, to inquire what the presumed cost might be for the City to do it on a more frequent basis.

BACKGROUND

The 1/1/2022 revaluation was completed in the fall of 2022, and implemented for the 2023 budget. The goal of the revaluation is to get assessed values close to market values.

- 1/1/2021 Assessed values were on average 79.4 percent of market value.
- 1/1/2022 Assessed values were on average 95.5 percent of market value (after revaluation).
- 1/1/2023 Assessed values ratio to market values is expected to drop based on recent sales.

Attached is the current Revaluation Policy

RECOMMENDATION

To receive and place on file.

FISCAL IMPACT

ATTACHMENTS

1. reval memo - Finance Committee May 2023
2. REVAL DATA for Finance Committee May 2023
3. Revaluation Policy - CC approved 5-1-2018 updated 5-4-2023

MAY 1, 2023

MEMO

TO: DIANA ELLENBECKER, FINANCE DIRECTOR

FROM: RUSS SCHWANDT, CITY ASSESSOR 

RE: REVALUATION STATISTICS

Based upon the attached documentation, 90% of the Municipalities with a full-time assessment office let the Assessor determine when the next reval should occur. Only Brookfield has a municipal policy as to when a revaluation should take place. The average time between revals is roughly 4 years. The Cities of Madison and Milwaukee are doing annual market updates but rely on statistics and desktop reviews vs onsite reviews due to the large number of parcels. Excluding Madison and Milwaukee from the sample, the average Appraiser is responsible for 4,811 parcels while Green Bay Appraisers are responsible for 8,389 parcels each. The average cost of assessment services is \$38.12 per parcel while Green Bay is at \$19.58.

Locally, the surrounding communities also let the Assessor determine when a revaluation occurs 75% of the time with the remainder on a 3-year scheduled timeframe.

The cost for the next revaluation will be less than 2022 as some of the necessary preliminary steps have already been taken to facilitate the process. Forward Appraisal estimates the cost for their services at \$200,000, assuming the same delineation of duties between Forward and the Assessor's Office staff as the 2022 revaluation. This amount is exclusive of the cost to the City of the various notices and mailings.

Top Municipality	Scheduled Reval	Directed By	Reval History	Type of Reval	
Appleton	No	Assessor/Statute	4 Years	Interim Market Update	
Brookfield	Yes	Municipal Policy	4 Years	Interim Market Update	
Eau Claire	No	Assessor/Statute	5 Years	Interim Market Update	
Fitchburg	No	Assessor/Statute	Annually	Interim Market Update	
LaCrosse	No	Assessor/Statute	5 Years	Interim Market Update	
Madison	No	Assessor/Statute	Annually	Interim Market Update	RATIO UPDATE
Milwaukee	No	Assessor/Statute	Annually	Interim Market Update	RATIO UPDATE
Sun Prairie	No	Assessor/Statute	2-3 Years	Interim Market Update	
Waukesha	No	Assessor/Statute	2 Years	Interim Market Update	
Wausau	No	Assessor/Statute	4-5 Years	Interim Market Update	
Wauwatosa	No	Assessor/Statute	6-7 Years	Interim Market Update	
West Bend	No	Assessor/Statute	6-7 Years	Interim Market Update	

Green Bay No Assessor/Statute Year 2022 Interim Market Update

Local Municipality	Reval frequency	Time between revals	Last reval/next
Ashwaubenon	3 Years		2024/2027
Allouez(V)	3 Years		2024/2027
Bellevue(V)	As Needed	12 Years Between	2008/2020
Green Bay Town	As Needed	23 Years Between	2001/2024
Hobart(V)	As Needed	14 Years Between	2007/2021
Howard(V)	3 Years		2019/2022
Ledgeview	As Needed	5 Years Between	2017/2022
Morrison	As Needed	7 Years Between	2015/2022
Pittsfield	As Needed	4 Years Between	2020/2024
Pulaski(V)	As Needed	17 Years Between	2006/2023
Suamico(V)	As Needed	11 Years Between	2009/2020
Wrightstown	As Needed	9 Years Between	2013/2022
Wrightstown(V)	As Needed	5 Years Between	2018/2023

Municipality	Years Experience	Years In Current Position	Salary	Budget	PER PARCEL
Appleton	20	0.583	\$110,487	\$619,422	\$27.71
Brookfield	36	9	\$125,294	\$854,545	\$56.79
Eau Claire	15	7	\$100,637	\$610,200	\$27.17
Fitchburg	6.5	0.167	\$113,027	\$493,593	\$56.27
Madison	20	5	\$135,500	\$3,079,070	\$39.21
Milwaukee	22	1	\$161,221	\$4,455,048	\$29.36
Sun Prairie	26	2	\$118,000	\$525,000	\$42.00
Waukesha	19	3	\$104,300	\$534,493	\$23.10
Wausau	20	6	\$105,600	\$665,000	\$41.45
Wauwatosa	7.5	0.5	\$103,293	\$703,037	\$44.67
AVERAGE	19.2	3.425	\$111,049*	\$614,607*	\$38.12

Green Bay 43 24 \$104,400 \$657,316 \$19.58

All Assessors Listed Are Full-Time

Municipality	Staff Appraisers	Appraiser II Salary(AVG)	Real Estate Parcels	Personal Property Accts	Parcels Per Appraiser
Appleton	4	\$62,891	22,357	1,800	5,589
Brookfield	4	\$65,879	15,047	1,859	3,762
Eau Claire	4	\$69,212	22,455	2,348	5,614
Fitchburg	4	\$63,839	8,772	844	2,193
Madison	14	\$72,225	78,519	4,617	5,609
Milwaukee	24	\$72,662	151,750	6,407	6,323
Sun Prairie	3	\$75,000	12,500	900	4,167
Waukesha	3	\$61,443	23,135	2,000	7,712
Wausau	5	\$53,550	16,044	1,535	3,209
Wauwatosa	4	\$70,000	15,737	2,003	3,934
AVERAGE*	3.7*	\$65,226*	17,006*	2,431	4,811
Green Bay	4	\$62,348	33,557	2,125	8,389

*EXCLUDING MADISON AND MILWAUKEE

5/1/2023



Office of the City Assessor

Russell L. Schwandt
City Assessor

MEMO

TO: DIANA ELLENBECKER, FINANCE DIRECTOR

FROM: RUSS SCHWANDT, CITY ASSESSOR

RE: REVALUATION POLICY

IT WILL BE THE POLICY OF THE CITY ASSESSOR'S OFFICE TO CONDUCT A REVALUATION OF GREEN BAY EVERY 5 YEARS STARTING WITH THE 2022 ASSESSMENT CYCLE. THIS REVALUATION WILL BE SUBJECT TO APPROVAL OF THE CITY COUNCIL AND BASED UPON CURRENT MARKET CONDITIONS AND BUDGET RESTRICTIONS.

THE REVALUATION WILL UTILIZE THE THREE APPROACHES TO VALUE (SALES, COST, AND INCOME WHERE APPROPRIATE), TO DETERMINE MARKET VALUE ASSESSMENTS FOR ALL THE LOCALLY ASSESSED PROPERTY.

THE 5 YEAR REVALUATION CYCLE WILL CONTINUE AS LONG AS THE COUNCIL DEEMS IT IN THE BEST INTEREST OF THE PROPERTY OWNERS OF THE CITY OF GREEN BAY.



Report to the
Finance Committee
of the City of Green Bay

MEETING DATE

May 9, 2023

PREPARED BY

Diana Ellenbecker, Finance Director

AGENDA ITEM # E.2

Consideration with possible action to approve the purchase of twenty-six (26) APX6000 mobile radios from Baycom for \$126,455.42 for the Police Department.

BACKGROUND

RECOMMENDATION

Approval of the request.

FISCAL IMPACT

ATTACHMENTS

- I. Police Radio Request Finance 5-9-23 2



Purchasing Department
100 North Jefferson Street - Room 101
Green Bay, Wisconsin 54301-5026
www.greenbaywi.gov

Phone 920.448.3047
Fax 920.448.3050

05/04/2023

Finance Committee 05/09/2023

Consideration with possible action of approval on the Purchase of (26) APX6000 Mobile Radios for Radio Life Cycle Replacement. Radios will be purchase on the State of Wisconsin Contract through Motorola Solutions (Baycom) Contract # 505ENT-022-SAFETYCOMM-00

Total Price for eighteen (26) APX6000 \$126,455.42

Funding Source:

1. \$74,000.00: 2021 Bonding 423300-55140-27313
2. \$52,455.42: 2022 Bonding 423300-55140-27321

Respectfully Submitted,

Thomas J. Walenski
Procurement Manager
City of Green Bay

Green Bay Police Department

Approved Funds: 2019 JAG grant, 2021 JAG grant, 2021 Bond and 2022 Bond

Requisition #85

Department Contact for this Requisition: Jason Bamman @ 3037

Purchase request: (26) APX6000 7/800 Portable Radios

Cost: \$126,455.42

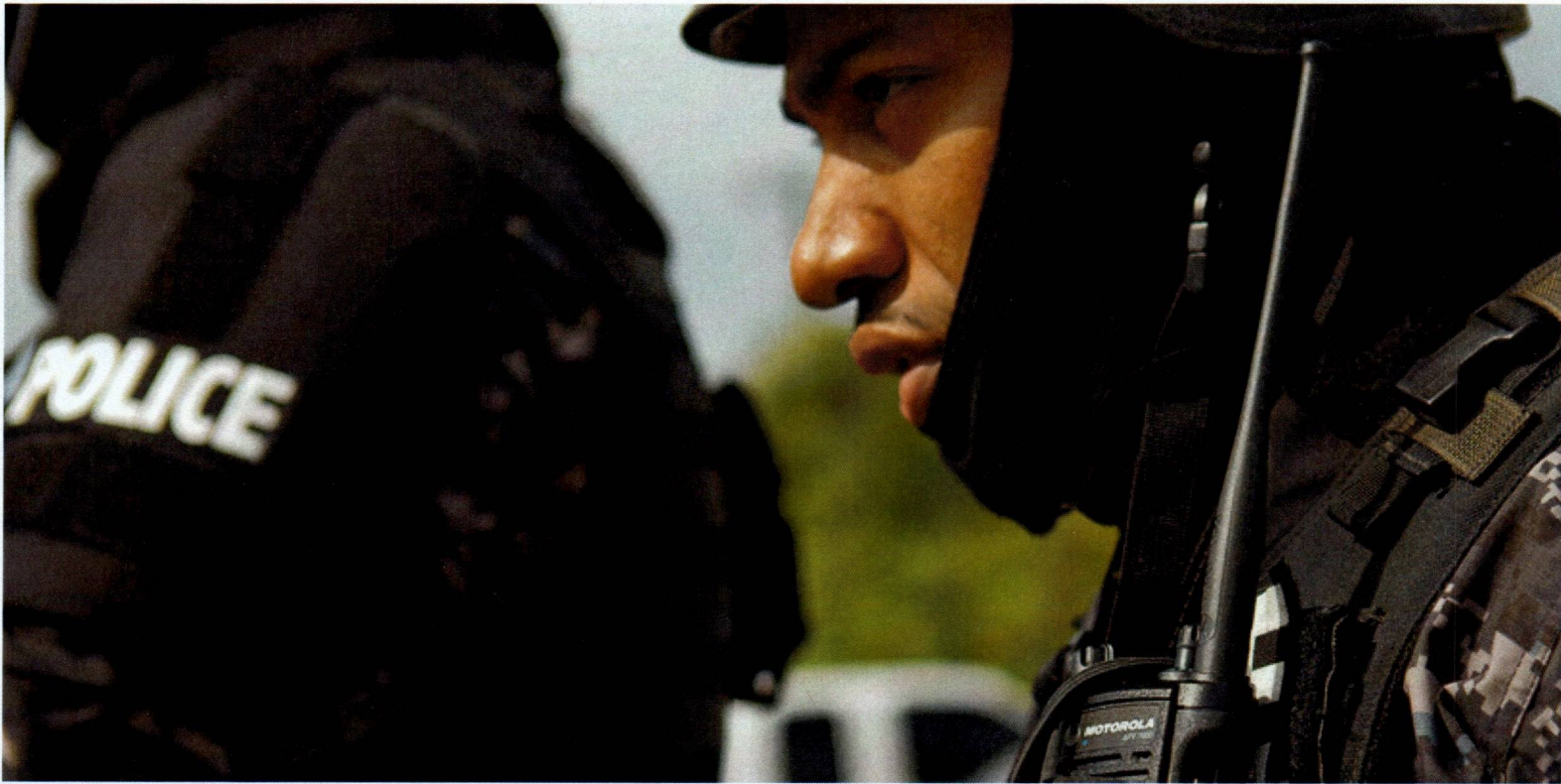
Account Number: See Below

Created and Approved by Rick Jurkanis 5/3/23

Please see attached quote for specifications and work with department contact to finalize specifications. Vendor is Baycom. Approved State Contract Price. Please confirm quote before issuing purchase order.

Please use the following funding sources:

- | | |
|------------------------------|--------------------|
| 1. \$74,000.00: 2021 Bonding | 423300-55140-27313 |
| 2. \$52,455.42: 2022 Bonding | 423300-55140-27321 |



GREEN BAY POLICE DEPT, CITY OF

Green Bay Police; 26 APX6000 7/800 Portable Radios

04/24/2023



QUOTE-2054767

04/24/2023

GREEN BAY POLICE DEPT, CITY OF
307 S ADAMS ST
GREEN BAY, WI 54301

RE: Motorola Quote for Green Bay Police; 26 APX6000 7/800 Portable Radios
Dear Jason Bamman,

Motorola Solutions is pleased to present GREEN BAY POLICE DEPT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide GREEN BAY POLICE DEPT, CITY OF with the best products and services available in the communications industry. Please direct any questions to Eric Schroeder at eschroeder@baycominc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Eric Schroeder
Communications Consultant

Motorola Solutions Manufacturer's Representative



QUOTE-2054767
Green Bay Police; 26 APX6000 7/800
Portable Radios

Billing Address:
GREEN BAY POLICE DEPT, CITY
OF
307 S ADAMS ST
GREEN BAY, WI 54301
US

Quote Date:04/24/2023
Expiration Date:06/16/2023
Quote Created By:
Eric Schroeder
Communications Consultant
eschroeder@baycominc.com
920-544-4203

End Customer:
GREEN BAY POLICE DEPT, CITY OF
Jason Bamman
Jason.Bamman@greenbaywi.gov
920-448-3037

Contract: 19860 - NASPO 00318
Payment Terms:30 NET

WISCONSIN STATE CONTRACT # 505ENT-O22-SAFETYCOMM-00

Radio programming in needed will be invoiced separately at \$85 per radio.

Line #	Item Number	Description	Qty	List Price	Contract Price
	APX™ 6000 Series	APX6000			
1	H98UCD9PW5BN	APX6000 7/800 MHZ MODEL 1.5 PORTABLE	26	\$3,213.00	\$2,345.49
1a	H869BZ	ENH: MULTIKEY	26	\$363.00	\$264.99
1b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	26	\$6.00	\$4.38
1c	Q361AR	ADD: P25 9600 BAUD TRUNKING	26	\$330.00	\$240.90
1d	H38BT	ADD: SMARTZONE OPERATION	26	\$1,320.00	\$963.60
1e	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	26	\$567.00	\$413.91
1f	Q629AK	ENH: AES ENCRYPTION AND ADP	26	\$523.00	\$381.79
1g	QA05100AA	ENH: STD 1 YR WARRANTY APPLIES NO SFS	26	\$0.00	\$0.00
2	PMNN4485A	BATT IMPRES 2 LIION R IP68 2550T	26	\$168.63	\$89.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



MOTOROLA SOLUTIONS

QUOTE-2054767
Green Bay Police; 26 APX6000 7/800
Portable Radios

Line #	Item Number	Description	Qty	List Price	Contract Price
3	NNTN8045A	CHARGR INTRFCE UNT GEN1 IMPRES SUC	26	\$75.00	\$54.75
4	PMMN4069AL	MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	26	\$143.64	\$104.86

Grand Total

\$126,455.42(USD)

Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



MOTOROLA SOLUTIONS

Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)



Report to the
Finance Committee
of the City of Green Bay

MEETING DATE

May 9, 2023

PREPARED BY

Diana Ellenbecker, Finance Director

AGENDA ITEM # E.3

Consideration with possible action to report out the purchase of three (3) APX8000 mobile radios from Baycom for \$22,965.30 for the Police Department.

BACKGROUND

RECOMMENDATION

Approval of the request.

FISCAL IMPACT

ATTACHMENTS

- I. Police Radio Request Finance 5-9-23 3



Purchasing Department
100 North Jefferson Street - Room 101
Green Bay, Wisconsin 54301-5026
www.greenbaywi.gov

Phone 920.448.3047
Fax 920.448.3050

05/04/2023

Finance Committee 05/09/2023

Report Out (Due to cost being below 25k) on the Purchase of (3) APX8000 Mobile Radios for Radio Life Cycle Replacement. Radios will be purchase on the State of Wisconsin Contract through Motorola Solutions (Baycom) Contract # 505ENT-022-SAFETYCOMM-00

Total Price for eighteen (3) APX8000 \$22,965.30

Funding Source:

1. \$22,965.30: 2022 Bonding 423300-55140-27321

Respectfully Submitted,

Thomas J. Walenski
Procurement Manager
City of Green Bay

Green Bay Police Department

Approved Funds: 2022 Bond

Requisition #86

Department Contact for this Requisition: Jason Bamman @ 3037

Purchase request: (3) APX8000 VHF & 7/800 SWAT Portable Radios

Cost: \$22,965.30

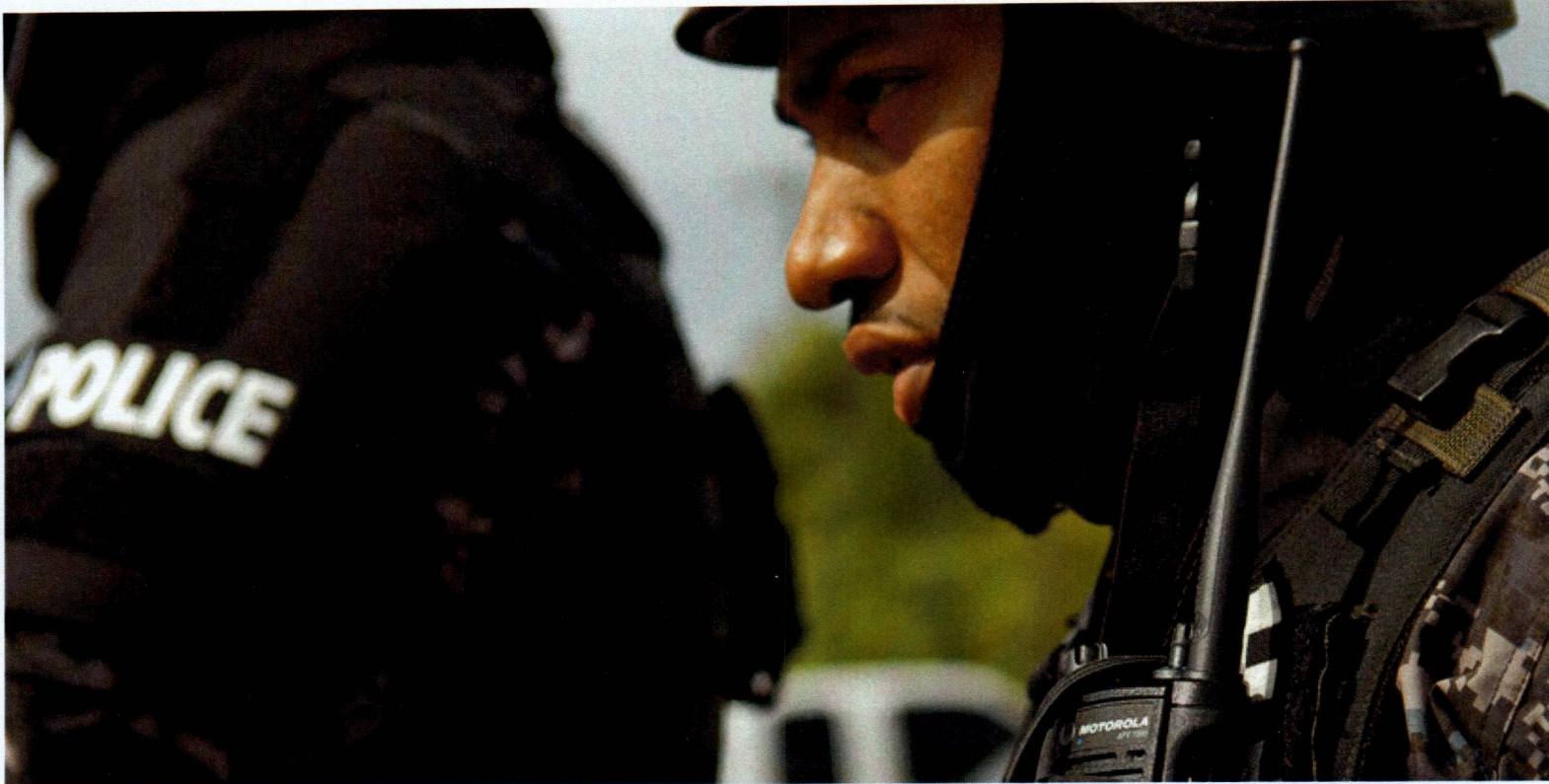
Account Number: See Below

Created and Approved by Rick Jurkanis 5/3/23

Please see attached quote for specifications and work with department contact to finalize specifications. Vendor is Baycom. Approved State Contract Price. Please confirm quote before issuing purchase order.

Please use the following funding sources:

1. \$22,965.30: 2022 Bonding 423300-55140-27321



GREEN BAY POLICE DEPT, CITY OF

Green Bay Police; (3) APX8000 VHF & 7/800 Portable Radios

04/24/2023

The design, technical, pricing, and other information ("Information") furnished with this submission is confidential proprietary information of Motorola Solutions, Inc. or the Motorola Solutions entity providing this quote ("Motorola") and is submitted with the restriction that it is to be used for evaluation purposes only. To the fullest extent allowed by applicable law, the Information is not to be disclosed publicly or in any manner to anyone other than those required to evaluate the Information without the express written permission of Motorola. MOTOROLA, MOTO, MOTOROLA SOLUTIONS, and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. All other trademarks are the property of their respective owners. © 2020 Motorola Solutions, Inc. All rights reserved.



QUOTE-2054739

04/24/2023

GREEN BAY POLICE DEPT, CITY OF
307 S ADAMS ST
GREEN BAY, WI 54301

RE: Motorola Quote for Green Bay Police; (3) APX8000 VHF & 7/800 Portable Radios
Dear Jason Bamman,

Motorola Solutions is pleased to present GREEN BAY POLICE DEPT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide GREEN BAY POLICE DEPT, CITY OF with the best products and services available in the communications industry. Please direct any questions to Eric Schroeder at eschroeder@baycominc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Eric Schroeder
Communications Consultant

Motorola Solutions Manufacturer's Representative



QUOTE-2054739
Green Bay Police; (3) APX8000 VHF &
7/800 Portable Radios

Billing Address:
GREEN BAY POLICE DEPT, CITY
OF
307 S ADAMS ST
GREEN BAY, WI 54301
US

Quote Date:04/24/2023
Expiration Date:06/23/2023
Quote Created By:
Eric Schroeder
Communications Consultant
eschroeder@baycominc.com
920-544-4203

End Customer:
GREEN BAY POLICE DEPT, CITY OF
Jason Bamman
Jason.Bamman@greenbaywi.gov
920-448-3037

Contract: 19860 - NASPO 00318
Payment Terms:30 NET

WISCONSIN STATE CONTRACT # 505ENT-O22-SAFETYCOMM-00

Radio programming in needed will be invoiced separately at \$85 per radio.

Line #	Item Number	Description	Qty	List Price	Contract Price
	APX™ 8000 Series	APX8000			
1	H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5	3	\$7,392.32	\$5,396.39
1a	H869BW	ENH: MULTIKEY	3	\$363.00	\$264.99
1b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	3	\$6.00	\$4.38
1c	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	3	\$567.00	\$413.91
1d	Q361AN	ADD: P25 9600 BAUD TRUNKING	3	\$330.00	\$240.90
1e	QA05509AA	DEL: DELETE UHF BAND	3	-\$800.00	-\$584.00
1f	H38BS	ADD: SMARTZONE OPERATION	3	\$1,650.00	\$1,204.50
1g	Q629AH	ENH: AES ENCRYPTION AND ADP	3	\$523.00	\$381.79
1h	QA05100AA	ENH: STD 1 YR WARRANTY APPLIES NO SFS	3	\$0.00	\$0.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

**MOTOROLA SOLUTIONS**QUOTE-2054739
Green Bay Police; (3) APX8000 VHF &
7/800 Portable Radios

Line #	Item Number	Description	Qty	List Price	Contract Price
2	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	3	\$188.27	\$99.00
3	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	3	\$186.50	\$136.15
4	PMMN4069A	MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	3	\$133.00	\$97.09

Grand Total**\$22,965.30(USD)****Notes:**

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the Legal Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)



Report to the
Finance Committee
of the City of Green Bay

MEETING DATE

May 9, 2023

PREPARED BY

Diana Ellenbecker, Finance Director

AGENDA ITEM # E.4

Consideration with possible action to approve the purchase of eighteen (18) APX6500 7/800 mobile radios from Baycom for \$103,663.08 for the Police Department.

BACKGROUND

RECOMMENDATION

Approval of the request.

FISCAL IMPACT

ATTACHMENTS

- I. Police Radio Request Finance 5-9-23 I



Purchasing Department
100 North Jefferson Street - Room 101
Green Bay, Wisconsin 54301-5026
www.greenbaywi.gov

Phone 920.448.3047
Fax 920.448.3050

05/04/2023

Finance Committee 05/09/2023

Consideration with possible action of approval on the Purchase of (18) APX6500 7/800 Mobile Radios for Radio Life Cycle Replacement. Radios will be purchase on the State of Wisconsin Contract through Motorola Solutions (Baycom) Contract # 505ENT-022-SAFETYCOMM-00

Total Price for eighteen (18) APX6500 \$103,663.08

Funding Source:

- | | | |
|----|-----------------------------|--------------------|
| 1. | \$13,220.00: 2019 JAG grant | 825300-55140-27306 |
| 2. | \$47,699.00: 2021 JAG grant | 825300-55140-27317 |
| 3. | \$23,500.00: 2021 Bonding | 423300-55140-27315 |
| 4. | \$19,244.08: 2022 Bonding | 423300-55140-27320 |

Respectfully Submitted,

Thomas J. Walenski
Procurement Manager
City of Green Bay

Green Bay Police Department

Approved Funds: 2019 JAG grant, 2021 JAG grant, 2021 Bond and 2022 Bond

Requisition #84

Department Contact for this Requisition: Jason Bamman @ 3037

Purchase request: (18) APX6500 7/800 Mobile Radios

Cost: \$103,663.08

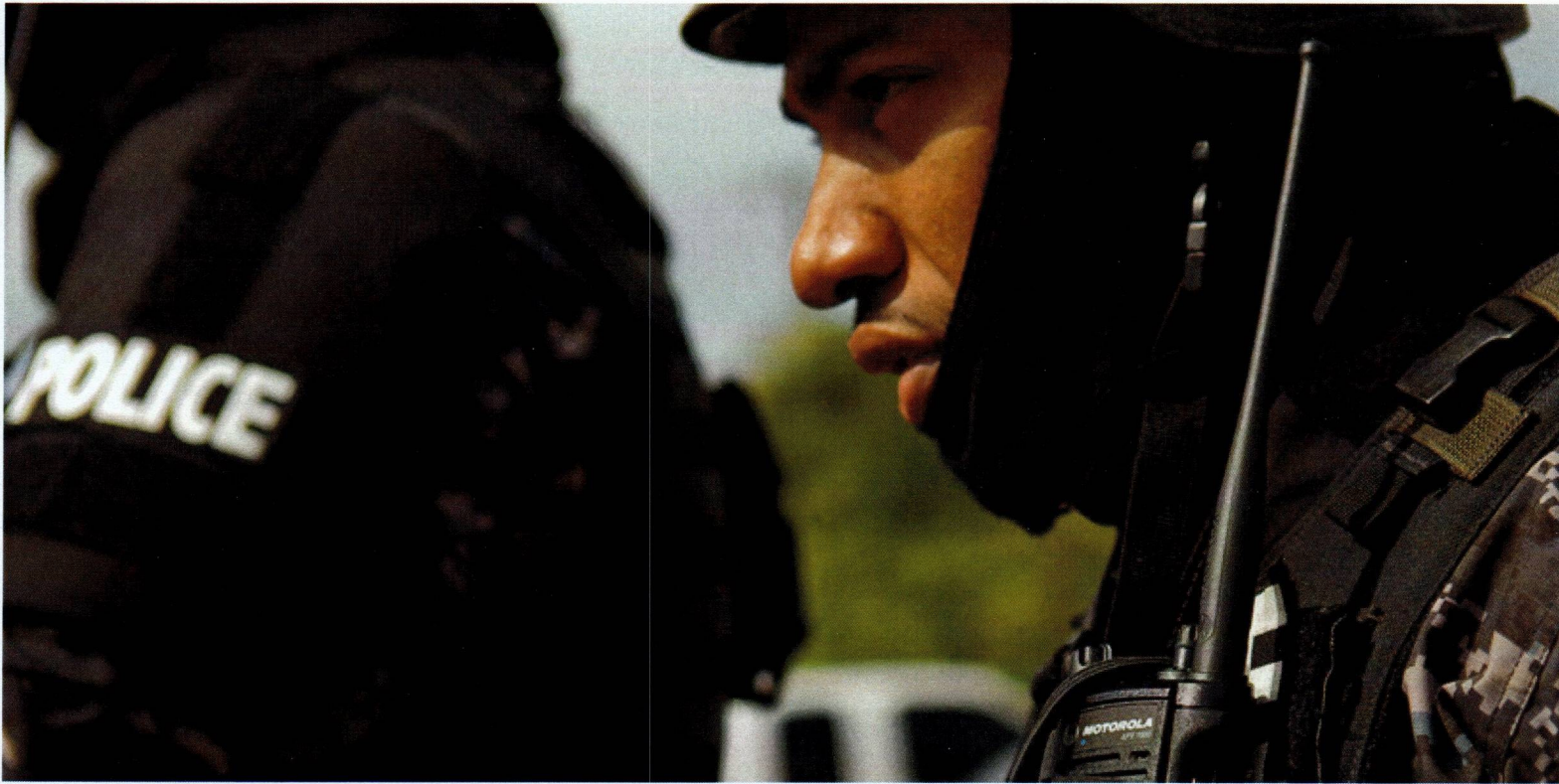
Account Number: See Below

Created and Approved by Rick Jurkanis 5/3/23

Please see attached quote for specifications and work with department contact to finalize specifications. Vendor is Baycom. Approved State Contract Price. Please confirm quote before issuing purchase order.

Please use the following funding sources:

- | | | |
|----|-----------------------------|--------------------|
| 1. | \$13,220.00: 2019 JAG grant | 825300-55140-27306 |
| 2. | \$47,699.00: 2021 JAG grant | 825300-55140-27317 |
| 3. | \$23,500.00: 2021 Bonding | 423300-55140-27315 |
| 4. | \$19,244.08: 2022 Bonding | 423300-55140-27320 |



GREEN BAY POLICE DEPT, CITY OF

Green Bay Police; (18) APX6500 7/800 Mobile Radios

04/24/2023

04/24/2023

GREEN BAY POLICE DEPT, CITY OF
307 S ADAMS ST
GREEN BAY, WI 54301

RE: Motorola Quote for Green Bay Police; (18) APX6500 7/800 Mobile Radios
Dear Jason Bamman,

Motorola Solutions is pleased to present GREEN BAY POLICE DEPT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide GREEN BAY POLICE DEPT, CITY OF with the best products and services available in the communications industry. Please direct any questions to Eric Schroeder at eschroeder@baycominc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Eric Schroeder
Communications Consultant

Motorola Solutions Manufacturer's Representative



QUOTE-2054776
Green Bay Police; (18) APX6500 7/800
Mobile Radios

Billing Address:
GREEN BAY POLICE DEPT, CITY
OF
307 S ADAMS ST
GREEN BAY, WI 54301
US

Quote Date:04/24/2023
Expiration Date:06/16/2023
Quote Created By:
Eric Schroeder
Communications Consultant
eschroeder@baycominc.com
920-544-4203

End Customer:
GREEN BAY POLICE DEPT, CITY OF
Jason Bamman
Jason.Bamman@greenbaywi.gov
920-448-3037

Contract: 19860 - NASPO 00318
Payment Terms:30 NET

WISCONSIN STATE CONTRACT # 505ENT-O22-SAFETYCOMM-00

Radio programming in needed will be invoiced separately at \$85 per radio.

Line #	Item Number	Description	Qty	List Price	Contract Price
	APX™ 6500 / Enh Series	ENHANCEDAPX6500			
1	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	18	\$3,383.12	\$2,469.68
1a	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	18	\$6.00	\$4.38
1b	G996AS	ENH: OVER THE AIR PROVISIONING	18	\$110.00	\$80.30
1c	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	18	\$0.00	\$0.00
1d	G51AU	ENH: SMARTZONE OPERATION APX6500	18	\$1,320.00	\$963.60
1e	G67DT	ADD: REMOTE MOUNT E5 APXM	18	\$327.00	\$238.71
1f	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	18	\$66.00	\$48.18
1g	G843AH	ADD: AES ENCRYPTION AND ADP	18	\$523.00	\$381.79



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



QUOTE-2054776
Green Bay Police; (18) APX6500 7/800
Mobile Radios

Line #	Item Number	Description	Qty	List Price	Contract Price
1h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	18	\$0.00	\$0.00
1i	G335AW	ADD: ANT 1/4 WAVE 762-870MHZ	18	\$15.00	\$10.95
1j	W116AQ	ADD: EXTRNL ALARM RELAY AND CBL APX	18	\$83.00	\$60.59
1k	G806BL	ENH: ASTRO DIGITAL CAI OP APX	18	\$567.00	\$413.91
1l	GA01670AA	ADD: APX E5 CONTROL HEAD	18	\$717.00	\$523.41
1m	W22BA	ADD: STD PALM MICROPHONE APX	18	\$79.00	\$57.67
1n	W969BG	ADD: MULTIKEY OPERATION	18	\$363.00	\$264.99
1o	G361AH	ENH: P25 TRUNKING SOFTWARE APX	18	\$330.00	\$240.90
1p	GA05100AA	ADD: STD WARRANTY - NO ESSENTIAL	18	\$0.00	\$0.00

Grand Total **\$103,663.08(USD)**

Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



MOTOROLA SOLUTIONS

Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)



Report to the
Finance Committee
of the City of Green Bay

MEETING DATE

May 9, 2023

PREPARED BY

Diana Ellenbecker, Finance Director

AGENDA ITEM # E.5

Consideration with possible action for approval to purchase two (2) Mercury Outboard Motors for \$39,904.76 for the Police Department.

BACKGROUND

RECOMMENDATION

Approval of the request.

FISCAL IMPACT

ATTACHMENTS

- I. Police Finance Request Mercury Outboards 5-9-23



Purchasing Department
100 North Jefferson Street - Room 101
Green Bay, Wisconsin 54301-5026
www.greenbaywi.gov

Phone 920.448.3047
Fax 920.448.3050

05/03/2023

Finance Committee 05/09/2023

Consideration with possible action of approval on the Purchase of two (2) Mercury Outboard Motors 225XXL replacements for Police Boat 165. Motors are going to be purchased directly from Mercury Marine off a Government Pricing Schedule.

Total Price for two (2) 220XXL Mercury Outboards \$39,904.76

Lead Time on this Purchased is estimated to be 54 weeks.

2023 Budget Funds

Respectfully Submitted,

Thomas J. Walenski
Procurement Manager
City of Green Bay

Green Bay Police Department

Approved 2023 Budget Funds

Requisition #82

Department Contact for this Requisition: Lt. Jordan Atlas @ 0130

Purchase request: 2 Motors for Boat #165

Cost: \$39,904.76 (Approved in 2023 budget)

Account Number: 1013340-55140

Created and Approved by Rick Jurkanis 5/3/23

Please see attached quote for specifications and work with department contacts to finalize specifications. Vendor is Mercury Marine. Approved Government Pricing. Please confirm quote before issuing purchase order.



QUOTE/PROFORMA

Deliver To:

Page: 1 of 2

Quote Number: 11992485

Quote Date: 01-MAY-23

Salesperson: Abell, Patricia A

Expiration Date: 26-MAY-23

Currency: USD

Bill To : 69442

Green Bay Police Department
307 S Adam St
Green Bay, WI 54301
United States

Ship To: Green Bay Police Department

307 S Adam St
Green Bay, WI 54301
United States

Customer PO	Number Line	Item	Request	Date	Qty	Ord	Unit	Selling Price	Extended Price	Weight (LBS)	Volume (FT3)
Payment Terms	60 Net										
	Engines	1	12250025A - 225XXL DTS	01-MAY-23	1		Each	15,476.00	15,476.00	796	85
	Engines	2	12250029A - 225CXXL DTS	01-MAY-23	1		Each	15,838.00	15,838.00	802	85
	Engines	3	8M0133240 - DUAL STD W/TRIM	01-MAY-23	1		Each	1,622.33	1,622.33	9	1
	Engines	4	893353A04 - KT-KEY SWITCH DL	01-MAY-23	1		Each	94.68	94.68	1.11	.11
	Engines	5	8M0138327 - PANEL-KEY SWITCH	01-MAY-23	1		Each	72.84	72.84	.18	0
	Engines	6	8M0113732 - HARNESS-CLEAN PWR	01-MAY-23	2		Each	62.22	124.44	1.25	.09
	Engines	7	892451T30 - HARNESS ASSY	01-MAY-23	2		Each	195.67	391.34	14.13	1.18
	Engines	8	8M0157213 - HARNESS-HELM	01-MAY-23	1		Each	197.57	197.57	3.63	.5
	Engines	9	8M0173753 - HARN KIT-DUAL 5FT	01-MAY-23	1		Each	106.97	106.97	1.94	.14
	Engines	10	8M0053491 - HOSE KIT-HYD 30FT	01-MAY-23	1		Each	171.36	171.36	4.7	.57
	Engines	11	8M0184533 - KIT-STR ACT UNIV	01-MAY-23	1		Each	535.50	535.50	11.83	.26
	Engines	12	8M0056140 - HELM KT-TLT UP25	01-MAY-23	1		Each	672.00	672.00	16	.74
	Engines	13	8M0135641 - TACH KIT-7K BLK	01-MAY-23	2		Each	315.26	630.52	3.45	.53
	Engines	14	8590743 - BEZEL-CHROME	01-MAY-23	2		Each	15.08	30.16	.08	.01
	Engines	15	8M0052849 - TRIM GAUGE-BLACK	01-MAY-23	2		Each	71.97	143.94	.59	.04
	Engines	16	8M6002359 - BEZEL-52-CH @2	01-MAY-23	2		Each	19.95	39.90	.04	.01
	Engines	17	8M0130792 - GPS	01-MAY-23	1		Each	586.13	586.13	1.91	.31
	Engines	18	879171T23 - HARNESS	01-MAY-23	1		Each	50.42	50.42	.56	.05
	Engines	19	8M0075945 - HARNESS ASSY	01-MAY-23	1		Each	52.03	52.03	1.69	.2
	Engines	20	8M0149598 - RIGGING TUBE KIT	01-MAY-23	2		Each	47.90	95.80	8.38	1.6
	Engines	21	67755A13 - BOLT KIT-4.50 IN	01-MAY-23	2		Each	66.10	132.20	3.13	.04
	Engines	22	8M0133542 - CABLE KIT-12 FT	01-MAY-23	2		Each	214.57	429.14	11.75	.58
	Engines	23	8M0135386 - FILTER KIT-FUEL	01-MAY-23	2		Each	244.91	489.82	4.78	.75

Deliver To:

Page: 2 of 2

Quote Number: 11992485

Quote Date: 01-MAY-23

Salesperson: Abell, Patricia A

Expiration Date: 26-MAY-23

Currency: USD

Bill To : 69442

Green Bay Police Department
307 S Adam St
Green Bay, WI 54301
United States

Ship To: Green Bay Police Department

307 S Adam St
Green Bay, WI 54301
United States

Customer PO	Number Line	Item	Request	Date	Qty	Ord	Unit	Selling Price	Extended Price	Weight (LBS)	Volume (FT3)
	Engines 24	8M0165557 - J-BOX 5-WAY W/CAP	01-MAY-23		1		Each	45.51	45.51	.98	.09
	Engines 25	859318T2 - WEATHER CAP	01-MAY-23		1		Each	6.77	6.77	.06	0
	Engines 26	8M0063477 - TIE BAR-SNGL 34IN	01-MAY-23		1		Each	453.03	453.03	5.44	.48
	Engines 27	8M0150151 - FLO TORQ SSR	01-MAY-23		2		Each	70.80	141.60	3.3	.07
	Engines 28	8M0151235 - ENERT 14.5X17 RH	01-MAY-23		2		Each	637.38	1,274.76	35.05	2.78

Quote Total 39,904.76

Weight: (LBS) 1742.96

Volume: (FT3) 182.13

Please sign this page to confirm that you are in
agreement with the price above.

Client signature

Prices and approximate shipping expenses are subject to change and actual prices and charges will be invoiced at date of shipment. Since freight, insurance, forwarder and other fees are estimates, it is preferable that Letters of Credit be opened for total value amount, plus transportation as indicated above. Please allow transshipment and partial shipments, as some of the merchandise may be backordered. Establish validity of credit for as long as possible, with a minimum of 90 days. All banking charges incurred in or outside the U.S. are for the applicant's a/c.

If you have any questions in regards to this order acknowledgement please contact your Mercury Sales Representative



Report to the
Finance Committee
of the City of Green Bay

MEETING DATE

May 9, 2023

PREPARED BY

Diana Ellenbecker, Finance Director

AGENDA ITEM # E.6

Consideration with possible action to approve the purchase of two (2) Stryker Power Load cot fastening systems from Jefferson Fire & Safety for \$63,594.00 for the Fire Department.

BACKGROUND

Funding source: Prior year bonding 424400-55140-41168.

RECOMMENDATION

Approval of the request.

FISCAL IMPACT

ATTACHMENTS

- I. Fire Stryker Power Cot System Finance Request 5-9-23



Purchasing Department
100 North Jefferson Street - Room 101
Green Bay, Wisconsin 54301-5026
www.greenbaywi.gov

Phone 920.448.3047
Fax 920.448.3050

05/03/2023

Finance Committee 05/09/2023

Consideration with possible action of approval on the Purchase of two (2) Stryker Power Load Cot Fastening Systems. Total cost for two (2) is \$63,955.00. This procurement is being done as Sole Source purchase due to replication of current systems currently in use. The manufacturer was contacted and quoted. Jefferson Fire and Safety had the best pricing.

Respectfully Submitted,

Thomas J. Walenski
Procurement Manager
City of Green Bay



Jefferson Fire and Safety, Inc.
7620 Donna Drive
Middleton, WI, 53562
Phone: 608-836-0068
Web: www.jeffersonfire.com

Quote

Order No: 201924
Order Date: 4/7/2023
Due Date: 4/7/2023
Salesperson: Rob Little
Customer ID: 03018

BILL TO:		SHIP TO:		
Green Bay Metro Fire Department 130 N. Henry St. Green Bay WI 54302		Green Bay Metro Fire Department 130 N. Henry St. Green Bay WI 54302		
CUSTOMER P.O. NO.	TERMS	CONTACT		
	Net 20 Days			
FOB POINT	SHIPPING TERMS	SHIP VIA		
		UPS		
ITEM	ITEM DESCRIPTION	QTY.	UNIT PRICE	EXT PRICE
SSC 6390000000	Stryker Power Load Cot Fastening System	2.00	28,675.00	57,350.00
NOTE: Includes Installation				
LIF 6506700001	Life Line Powerload Compat Upgrade Kit	2.00	2,570.00	5,140.00
NOTE: Includes Installation				
MILEAGE	Mileage Charge (Per Mile)	310.00	1.50	465.00

Signature

Date

All returns must be received within 30 days of delivery and may be subject to a 25% restocking fee. Custom orders cannot be returned.
Visit our website for complete details: www.jeffersonfire.com

*** Credit card payments will incur a 3% processing fee ***

Sales Total:	62,955.00
Freight:	639.00
Tax Total:	0.00
Total (USD):	63,594.00

City of Green Bay, Wisconsin
REQUEST FOR APPROVAL OF "NO SUBSTITUTE" PURCHASE SPECIFICATION

TO : Purchasing Division/Administrative Services

DATE: 4-30-23

FROM: Department/Division FIRE

REQUISITION #

List "No Substitute" Item(s) here:

Stryker Powerload System
Powerload Comput. Kit

Select One:

- ☒ 1) One Time Purchase Estimated Cost: \$ 63,594.00
☐ 2) Annual Commodity purchase: Estimated annual cost: N/A \$
☐ 3) Item may be purchased again: Indicate term: N/A Estimated Annual Cost: \$

Example: 1 year, indefinite, etc. Long term requests will be reevaluated periodically)

We request approval of a "NO SUBSTITUTE" specification for the purchase of the subject item(s)

Check appropriate justification(s). Provide DETAILED explanation(s) below.

- ☒ 1. Sole Source – The below signed has searched the market and verified that no comparable item is available.
☐ 2. Single Source – Although comparable items are available, THIS is the only brand/model that will work.
☐ 3. Item(s) is (are) only acceptable replacement part(s) known for _____ (Identify)
☐ 4. Continuity of design is overriding consideration (ex: playground equipment or street furniture)
☐ 5. Safety:
☐ 6. Other:

*Explanations shall contain sufficient information and justification for the items to be considered and approved as "NO SUBSTITUTE" items. Failure to do so will result in the request being denied and returned to the originator.

*Recommending Department Head will be available to defend said recommendation to the appropriate City Committee and/or Common Council.

PLEASE EXPLAIN YOUR REASONS FOR THIS REQUEST (additional info may be attached on a separate sheet):

Stryker Dealer for our Region is Jefferson Fire & Safety
The cots currently in the med units are Stryker
so the powerload system has to be Stryker & no
other brand will work.

Approvals:

Requestor:

Date: 4-30-23

Department Head:

Date: 4-30-23

Purchasing Manager:

Date: 5-2-23



Report to the
Finance Committee
of the City of Green Bay

MEETING DATE

May 9, 2023

PREPARED BY

Diana Ellenbecker, Finance Director

AGENDA ITEM # E.7

Consideration with possible action to approve the Press Times as the Official Newspaper of the City of Green Bay from 6-2-2023 to 5-31-2024.

BACKGROUND

RECOMMENDATION

Approval of the request.

FISCAL IMPACT

ATTACHMENTS

- I. City Newspaper 2023 Information Packet



Purchasing Department
100 North Jefferson Street - Room 101
Green Bay, Wisconsin 54301-5026
www.greenbaywi.gov

Phone 920.448.3047
Fax 920.448.3050

05/03/2023

Finance Committee 05/09/2023

Motion to approve the Press Times as the "Official Newspaper of The City of Green Bay" for the period of 06/01/2023 to 05/31/2024.

Respectfully Submitted,

Thomas J. Walenski
Procurement Manager
City of Green Bay

CITY OF GREEN BAY IFB #2023-14
Official City of Green Bay Newspaper

Issued: 4/52022 Due: 5/3/22	VENDOR #1	VENDOR #2
	GREEN BAY PRESS GAZETTE	THE PRESS TIMES
DESCRIPTION		
Line Length:	9.18	9.00
Type Size:	6 pt	8 pt
Name of Type:	Arial	Arial
Font Base Rate:	0.6594	0.6107
Percentage of Font Base Rate that will be charged for 1, 2 and 3 column ads:		
1st:	0.7826	0.6107
2nd:	1.6506	1.2838
3rd:	2.5186	1.9562
Line Rates:		
1 Column 1st Insertion:	0.5168	0.6107
1 Column Subsequent Insertion:	0.4084	0.4824
1 Column Width (pica):	9.18	9.00
2 Columns 1st Insertion:	1.0867	1.2838
2 Columns Subsequent Insertion:	0.8585	1.0142
2 Columns Width (pica):	19.36	18.92
3 Columns 1st Insertion:	1.4902	1.9562
3 Columns Subsequent Insertion:	1.6559	1.5454
3 Columns Width (pica):	29.54	28.83
Intended number of newspapers to be circulated with these notices and the geographic area:	16,484	9528 (Weekly) Brown County
Affidavit Cost:	1.00	1.00
Additional costs the City may incur:	N/A	Display ad rates at BW \$11.90, Color \$14.90, Inserts \$58 per thousand.
Exceptions :	None	Deadline 10am Wednesday for Friday. Others listed on letter provided with bid.
Payment Terms:	Net 30	Net 30

City of Green Bay Purchasing Recommends the 2023-24 contract be awarded to Press Times.

04.27.23



***Locally owned and locally written since 1970
310 W. Walnut St. 4th Floor. Green Bay, WI, 54303 920-799-4687***

The Press Times hereby submits the enclosed bid to publish the Green Bay's council proceedings and legal notices for the coming year.

In-column Legal Notice fees:

Fees for publishing Legal Notices in the classifieds section are calculated on a per line basis. The Press Times utilizes a 1.5 inch column width and six columns per page. As of April 20, 2012, all Wisconsin Newspapers were required to use Arial font. Using a eight point typeface, 10.2 lines per inch, and our bid is as follows:

<u>Classifieds 6 Column Per Line Charge-Arial 8-point Font</u>		
Number of Columns	First Insertion	Subsequent Insertion(s)
1	\$0.6107	\$0.4824
2	\$1.2838	\$1.0142
3	\$1.9562	\$1.5454
4	\$2.6292	\$2.0771
5	\$3.3017	\$2.6083
6	\$3.9747	\$3.1401

Affidavit charge \$1.00 per affidavit

Please consider:

The Press Times classified section uses a six column format which is significantly wider than many competing newspapers. The width difference should be taken into consideration when comparing rate quotes since the billable lines per page in The Press Times may be a fraction of many competitors.

If you have any questions on the above, please contact me at your convenience.

Sincerely,
Mike Hollihan
General Manager
Press Times

City of Green Bay

Invitation for Bid #2023-14 - Official City of Green Bay Newspaper - 2023

Issue Date: April 4, 2023

DUE DATE: May 2, 2023 at Noon

The City of Green Bay is requesting bids for Newspaper Legal Notices and from this will select the Official City Newspaper. The purpose in providing this bid worksheet is to obtain bids that accurately reflect legal notice printing costs to the City as well as service levels.

Vendor to complete their bid on this worksheet. Bids are to be in writing, sealed and due in the City of Green Bay Purchasing Office by 12 noon on the date indicated above. At that hour, the Clerk will, in the presence of the Mayor or Alderperson, open the bids and enter them in a record kept for that purpose.

It is anticipated that one vendor will be selected to furnish all requirements. The City reserves the right to reject any or all proposals or to waive any technicality and accept any proposal that is deemed to be in the best interests of the City of Green Bay. The City further reserves the right to terminate the purchase at any time with written notice.

A. Line Length: 9.00 picas C. Name of Type: Arial

B. Type Size: 8 point D. Font Base Rate: 0.6107

C. State percentage of Font Base Rate that will be charged for 1, 2 and 3 column ads:

1st: 0.6107 ; 2nd: 1.2838 ; 3rd: 1.9562

Indicate Line Rates:	1st Insertion	Subsequent Insertion	Column Width (pica)
1 Column	<u>0.6107</u>	<u>0.4824</u>	<u>9.00</u>
2 Columns	<u>1.2838</u>	<u>1.0142</u>	<u>18.92</u>
3 Columns	<u>1.9562</u>	<u>1.5454</u>	<u>28.83</u>

E. Vendor to note the intended number of newspapers to be circulated with these notices and the geographic area. 9528 (Weekly) Brown County

NOTE COMPLY
OR EXCEPTION:

F. Vendor to provide copy of most recent Wisc. Newspaper Legal Notice Rate certification

Comply

G. Minimum Requirement: The City of Green Bay requires that its notices be printed in all newspapers distributed within the corporate limits of the City.

Comply

H. Vendor to invoice the City of Green Bay in the same manner & unit of measure as was quoted; the line rate.

Comply

I. Vendor is required to print Legal Notices on Fridays. The City will typically provide information to Vendor by noon each Wednesday. On occasion, the City Council meets on Wednesday. In those cases, the City will provide information to Vendor by noon Thursday.

Deadline 10am
Wednesday for Friday

J. Awarded vendor and any and all persons, firms, corporations or entities (sub-contractors) hired by awarded vendor must comply with the City of Green Bay's Anti-Litter Ordinance, Green Bay Municipal Code § 8.12. Violation of this term shall constitute a material breach.

Comply

City of Green Bay

Invitation for Bid #2023-14 - Official City of Green Bay Newspaper - 2023

J Indicate Affidavit Cost: \$ 1.00

K Indicate any additional Charges that the City may incur:

Display Rates at BW \$11.90 Color \$14.90
inserts \$58 per 1000

L Payment Terms: 30 days

Press Times
Vendor

310 W. Walnut 4th Floor
Address

Green Bay, WI 54303
City/State/ZIP

Cmallien@mmctlocal.com
E-Mail Address

Casie L Mallien
Authorized Signature

Casie L Mallien Office Manager
Type/Print Name & Title

4-27-23
Date

920-799-4687
Phone/Fax

Please return sealed quote to:

City of Green Bay Purchasing Office
Sealed IFB #2023-14
100 N. Jefferson St. Room 101
Green Bay, WI 54301

City of Green Bay

Invitation for Bid #2023-14 - Official City of Green Bay Newspaper - 2023

Issue Date: April 4, 2023

DUE DATE: May 2, 2023 at Noon

The City of Green Bay is requesting bids for Newspaper Legal Notices and from this will select the Official City Newspaper. The purpose in providing this bid worksheet is to obtain bids that accurately reflect legal notice printing costs to the City as well as service levels.

Vendor to complete their bid on this worksheet. Bids are to be in writing, sealed and due in the City of Green Bay Purchasing Office by 12 noon on the date indicated above. At that hour, the Clerk will, in the presence of the Mayor or Alderperson, open the bids and enter them in a record kept for that purpose.

It is anticipated that one vendor will be selected to furnish all requirements. The City reserves the right to reject any or all proposals or to waive any technicality and accept any proposal that is deemed to be in the best interests of the City of Green Bay. The City further reserves the right to terminate the purchase at any time with written notice.

A. Line Length: 9.18 C. Name of Type: Arial

B. Type Size: 6pt D. Font Base Rate: .6594

C. State percentage of Font Base Rate that will be charged for 1, 2 and 3 column ads:

1st: .7826 ; 2nd: 1.6506 ; 3rd: 2.5186

D. Indicate Line Rates:	1st Insertion	Subsequent Insertion	Column Width (pica)
1 Column	.5168	.4084	9.18
2 Columns	1.0867	.8585	19.36
3 Columns	1.4902	1.6559	29.54

E. Vendor to note the intended number of newspapers to be circulated with these notices and the geographic area. 16,484

**NOTE COMPLY
OR EXCEPTION:**

F. Vendor to provide copy of most recent Wisc. Newspaper Legal Notice Rate certification comply

G. Minimum Requirement: The City of Green Bay requires that its notices be printed in all newspapers distributed within the corporate limits of the City. comply

H. Vendor to invoice the City of Green Bay in the same manner & unit of measure as was quoted; the line rate. Comply

I. Vendor is required to print Legal Notices on Fridays. The City will typically provide information to Vendor by noon each Wednesday. On occasion, the City Council meets on Wednesday. In those cases, the City will provide information to Vendor by noon Thursday. comply

J. Awarded vendor and any and all persons, firms, corporations or entities (sub-contractors) hired by awarded vendor must comply with the City of Green Bay's Anti-Litter Ordinance, Green Bay Municipal Code § 8.12. Violation of this term shall constitute a material breach. comply

City of Green Bay

Invitation for Bid #2023-14 - Official City of Green Bay Newspaper - 2023

J Indicate Affidavit Cost: \$ 1.00

K Indicate any additional Charges that the City may incur:

N/A

L Payment Terms: 30 days net

Green Bay Press Gazette
Vendor

Tara Hamm
Authorized Signature

435 E Walnut St
Address

Tara Hamm, Director
Type/Print Name & Title

Green Bay, WI 54301
City/State/ZIP

4/7/2023
Date

thamm@gannett.com
E-Mail Address

866-431-8665/877-843-0443
Phone/Fax

Please return sealed quote to:

City of Green Bay Purchasing Office
Sealed IFB #2023-14
100 N. Jefferson St. Room 101
Green Bay, WI 54301



Report to the
Finance Committee
of the City of Green Bay

MEETING DATE

May 9, 2023

PREPARED BY

Diana Ellenbecker, Finance Director

AGENDA ITEM # E.8

Consideration with possible action on the 2023 bonding request.

BACKGROUND

The total 2023 bonding request is \$23,509,074 with \$15,954,074 from General Levy. Length of borrowing will be determined after items are approved.

Ehlers Financial Advisor recommendations: \$13,000,000 for General Levy to keep the debt service mill rate level in the annual budget.

Request includes approval to order equipment in 2023, but borrow in future year – 70 ft. Aerial truck \$350,000, the second half of the Fire Station Alerting system of \$400,000 and Ambulance MED 471 \$341,950 for a total of \$1,091,950.

2022 year-end projected net debt applicable to the state debt limit = 38 percent.

2021 year-end net debt applicable to the state debt limit = 41.7 percent.

City internal policy is to stay under the 50 percent limit – the City continues to stay under the state debt limit and city policy.

Included in the packet:

- 2023 Proposed 2023 borrowing request for capital items.
- 2023 projects to be completed with various funding sources not included in the 2023 borrowing request.
- Report from Ehlers Public Finance Advisors that monitors outstanding bonds and determined that currently there are no potential refunding opportunities.
- City Moody rating analysis

RECOMMENDATION

To review with possible approval.

FISCAL IMPACT

ATTACHMENTS

1. 2023 Proposed 2023 borrowing request for capital items
2. 2023 projects funded not borrowed
3. City Aa3 credit rating from Moody

4. City of Green Bay 2022 I 109_Refunding Analysis

CITY OF GREEN BAY - PROPOSED 2023 BONDING FOR CAPITAL ITEMS

DEPT	ITEM	CATEGORY	QTY	EA	PROPOSED	DESCRIPTION/JUSTIFICATION
City Hall	City Hall - Roof Replacement	Maj Capital	1	250,000	250,000	Add'l \$/roof beyond patching-w/\$60K contingency
City Hall	City Hall - Standpipe System	Maj Capital	1	65,000	65,000	BSA report as deficient/immediate repair
City Hall	City hall - Storm/Clearwater System	Maj Capital	1	40,000	40,000	BSA report as deficient/immediate repair
Police	Mobile (squad) radios	Equipment	1	24,500	24,500	Annual replacement schedule (5/year)
Police	Hand held radios	Equipment	1	78,000	78,000	Annual replacement schedule (20/year)
Police	Radio Repeater 2023	Equipment	1	60,000	60,000	Annual replacement schedule (5/year)
Police	Squads	Fleet	15	52,500	787,500	Replacement schedule. Repair costs.
Police	POLICE DEPT - POLICE STATION REPAIRS	Maj Capital	1	600,500	600,500	Locker rooms, showers, asbestos removal, entry system, elevator repairs
Police	POLICE DEPT - POLICE STATION REPAIRS	Maj Capital	1	42,500	42,500	BSA assessment repairs - architectural precast, plumbing valve and drainage, and electrical receptables
Parks	Beaumont - Shelter Roof	Maj Capital	1	10,000	10,000	
Parks	Beaumont Park - 1/2 Playground Replacement	Maj Capital	1	75,000	75,000	
Parks	Beaver Dam Culvert Engineering	Maj Capital	1	50,000	50,000	
Parks	Colburn - North Playground Replacement	Maj Capital	1	150,000	150,000	
Parks	Dog Park - Various Locations	Maj Capital	1	50,000	50,000	
Parks	Joanne's - Skate Park Improvements Engineering	Maj Capital	1	25,000	25,000	
Parks	Joanne's Pool Maintenance Building Roof Replacement	Maj Capital	1	45,000	45,000	
Parks	Joanne's/East High - Parking Lot Replacement	Maj Capital	1	350,000	350,000	
Parks	Kennedy - Shelter Roof Replacement	Maj Capital	1	10,000	10,000	
Parks	Olde Preble - Stormwater Eng	Maj Capital	1	25,000	25,000	
Parks	Perkins - Ballfield Lighting & Hockey Renovation	Maj Capital	1	450,000	450,000	
Parks	Perkins - Landscaping/Disc Golf Improvements	Maj Capital	1	50,000	50,000	
Parks	Perkins - Shelter Roof Replacements	Maj Capital	1	15,000	15,000	
Parks	Resch Aquatic Center - Air conditioning throughout Bldg.	Maj Capital	1	20,000	20,000	
Parks	60" MOWER - Unit 107	Equipment	1	136,400	136,400	
Parks	16' GANGMOWER w/cab - Unit 104	Equipment	1	24,500	24,500	
Parks	72" DECK MOWER - Unit 129	Equipment	1	26,500	26,500	
Parks	Bobcat Loader - unit 219	Equipment	1	67,000	67,000	
Parks	BOBCAT TRAILER - Unit 194	Equipment	1	10,500	10,500	
Parks	Towable Stump grinder - 118	Equipment	1	88,500	88,500	
Parks	3/4 ton 4X4 pick-up w/plow-Unit 27	Fleet	1	52,500	52,500	
Parks	33,000 GVW Truck w/chipper-Unit 50	Fleet	1	175,000	175,000	
Parks	4X2 Flatbed truck w/hoist-Unit 22	Fleet	1	135,400	135,400	
Fire	Lot/Apron Shop	Maj Capital	1	18,750	18,750	
Fire	Solar Array ST 4	Maj Capital	1	27,300	27,300	
Fire	Station Alerting System	Maj Capital	1	540,500	540,500	Split payment over 2023-24 / moved \$400,000 to 2024
Fire	Emergency siren site #6 & #10	Maj Capital	1	54,897	54,897	
Fire	Gear Washer/Dryer ST 4	Equipment	1	11,827	11,827	
Fire	Gear Washer/Dryer ST 6	Equipment	1	25,000	25,000	
Fire	HazMat Specialty Equipment	Equipment	1	140,500	140,500	
Fire	Radios	Equipment	1	17,900	17,900	
Fire	Staff Vehicle TR408, TR410, TR412	Fleet	3	49,700	149,100	
DPW	Brush cutter	Equipment	1	5,500	5,500	
DPW	Floor scrubber	Equipment	1	13,000	13,000	
DPW	Hydraulic broom	Equipment	1	6,500	6,500	
DPW	Pallet forks	Equipment	1	9,200	9,200	
DPW	Tilt-bed trailer	Equipment	1	40,000	40,000	
DPW	Traffic signal conflict monitor tester	Equipment	1	12,000	12,000	
DPW	Trailer mounted air compressor	Equipment	1	32,000	32,000	
DPW	Zero-turn mower	Equipment	1	13,800	13,800	
DPW	Refuse truck, automated	Fleet	1	354,000	354,000	Council previously approved
DPW	Refuse truck, automated	Fleet	1	354,000	354,000	Council previously approved
DPW	Sidewalk tractor	Fleet	1	97,000	97,000	
DPW	Sidewalk tractor with attachments	Fleet	1	93,000	93,000	

DPW	TANDEM AXLE DUMP/WING/PLOW	Fleet	1	279,000	279,000	
DPW	Various Pavement Projects	Maj Capital	1	8,185,000	8,185,000	See DPW CIP program
DPW	DPW Garage & Fuel System Repairs	Maj Capital	1	1,485,000	1,485,000	See DPW CIP program
TOTAL GENERAL FUND				\$ 15,954,074		
Parking	Parking ramp repairs	Maj Capital	1	520,000	520,000	See DPW CIP program
Sanitary	Various Sanitary Projects	Maj Capital	1	135,000	135,000	See DPW CIP program
Storm	Various Stormwater Projects	Maj Capital	1	3,900,000	3,900,000	See DPW CIP program
TIF 22	Various street & Phase I projects	Maj Capital	1	\$3,000,000	\$ 3,000,000	Street improvements and complete phase I
TOTAL SANITARY, STORM & PARKING				\$7,555,000		
TOTAL 2023 BONDING REQUEST				\$ 23,509,074		

	<u>Prior yr debt</u>	<u>2022</u>	<u>2023</u>	<u>2023 EHLERS/PROJECTION</u>
	<u>payoff</u>	<u>Borrowing</u>	<u>PROPOSED</u>	
General levy	8,474,337	13,581,100	\$ 15,954,074	\$13,000,000
Sanitary	1,162,625	1,980,000	\$ 135,000	
Storm	917,926	1,740,000	\$ 3,900,000	
Parking	70,000	700,000	\$ 520,000	
TIDs	4,427,112	-	\$ 3,000,000	
	15,052,000	18,001,100	\$ 23,509,074	

Proposed future borrowing obligations

Parks	70' Aerial Truck - Unit 87	Fleet	1	350,000	350,000	Order 2023 estimated to arrive in 2025
Fire	Station Alerting System	Maj Capital	1	940,500	400,000	Split payment over 2023-24
Fire	Ambulance MED 471	Fleet	1	341,950	341,950	Order 2023 pay in 2024 or at delivery
				\$ 1,091,950		

Previously approved 2024 borrowing

Fire	Ladder Truck LA421	Fleet	1	1,695,000	1,695,000	Approved to order in 2022, delivery in 2024-25
Fire	Ladder Truck LA461	Fleet	1	1,695,000	1,695,000	Approved to order in 2022, delivery in 2024-25
DPW	Refuse trucks	Fleet	2	355,000	710,000	Approved to order in 2022, delivery in 2024
				\$ 4,100,000		

CITY OF GREEN BAY - 2023 BONDING REQUESTS OFFSET BY OTHER FUNDING

	ITEM	CATEGORY	QTY	TOTAL	FUNDING SOURCE
DPW	Sidewalks Citywide Program	Maj Capital	1	800,000	Special Assessments
DPW	Sidewalks Compliant Program	Maj Capital	1	420,000	Special Assessments
DPW	CTY EB roundabout	Maj Capital	1	500,000	Brown County
DPW	City Wide Survey Monuments Construction	Maj Capital	1	217,000	Previously bonded
DPW	Larsen Road Bridge - Design	Maj Capital	1	160,000	State Aid
DPW	Mather Street - Gray to Locust - DESIGN	Maj Capital	1	352,000	State Aid
DPW	Resurfacing Program	Maj Capital	1	115,000	State Aid
DPW	West Mason over Beaver Dam Creek - Overlay	Maj Capital	1	61,000	State Aid
DPW	Arndt, Bridge, Pearl St - TIF 22	Maj Capital	1	1,050,000	TIF 22 funded
DPW	Resurfacing Program	Maj Capital	1	2,250,000	Registration fee (wheel tax)
Parks	Danz Park - Playground Replacement	Maj Capital	1	100,000	ARPA
Parks	Joannes - Tennis Court Color coating	Maj Capital	1	120,000	ARPA
Parks	Joannes/East High - Parking Lot Replacement	Maj Capital	1	350,000	ARPA
Parks	Murphy - 1/2 Playground Replacement	Maj Capital	1	90,000	ARPA
Parks	Sullivan Park - Playground Replacement	Maj Capital	1	225,000	ARPA
Police	Security Cameras	Equipment	1	12,000	Operating budget
IT	ArcServe Backup	Equipment	1	32,000	Operating budget
Fire	Window St 7	Equipment	1	76,500	Previous bonding/fund balance
Fire	Gear Washer/Dryer St 4	Equipment	1	13,173	Previous bonding/fund balance
DPW	Various Pavement Projects	Maj Capital	1	4,225,000	See DPW CIP program
DPW	DPW Garage Repairs	Maj Capital	1	500,000	See DPW CIP program
TOTAL GENERAL FUND				11,668,673	
Parking	Parking meters phase 2 & security cameras	Equipment	1	72,000	Fund balance
Parking	Ramp repairs	Maj Capital	1	180,000	Fund balance
Parking	Enforcement vehicle & mid-size pickup	Fleet	1	52,000	Fund balance
Sanitary	Various projects	Maj Capital	1	5,500,000	Fund balance transfer-in
Sanitary	Various projects	Maj Capital	1	2,000,000	2022 Sanitary budget
Sanitary	Bybass pumping pipes & camera tracor device	Equipment	1	96,500	Fund balance
Sanitary	3/4 ton pickup	Fleet	1	55,000	Fund balance
Sanitary	Arndt, Bridge, Pearl St - TIF 22	Maj Capital	1	655,000	TIF 22 funded
Stormwater	Arndt, Bridge, Pearl St - TIF 22	Maj Capital	1	940,000	TIF 22 funded
Stormwater	Boat w/crane	Fleet	1	345,000	Fund balance
Stormwater	Various projects	Maj Capital	1	1,000,000	ARPA
Stormwater	Various projects	Maj Capital	1	2,000,000	2022 Storm budget
TOTAL SANITARY, STORM & PARKING				\$12,895,500	
TOTAL 2023 PROJECTS FUNDED				\$ 24,564,173	

The City currently has a Aa3 credit rating from Moody's.

Current favorable indicators for the City are its full value per capita, tax base size, median family income as a proportion of national median, fund balance and cash balance ratios compared to operating revenues.

City of Green Bay, WI

Moody's	S&P	Rating Description
Aaa	AAA	Highest rating assigned. The obligor's capacity to meet its financial commitment on the obligation is EXTREMELY STRONG
Aa1	AA+	Differs from the highest rated obligations only in small degree. The obligor's capacity to meet its financial commitment on the obligation is VERY STRONG
Aa2	AA	
Aa3	AA-	
A1	A+	Is somewhat more susceptible to the adverse affects of changes in circumstances and economic conditions than obligations in higher rated categories. The obligor's capacity to meet financial commitment on the obligation is still STRONG
A2	A	
A3	A-	
Baa1	BBB+	Exhibits ADEQUATE protection parameters. However, adverse economic conditions or changing circumstances are more likely to lead to a weakened capacity of the obligor to meet its financial commitment on the obligation
Baa2	BBB	
Baa3	BBB-	

Table 3

Key Indicators Assessment¹

Actual Rating: Moody's Aa3

City of Green Bay, WI

Factor	Value	Assessment	Category
Tax Base Size: Full Value	7,399,206,300	Strong	Aa 
Full Value Per Capita	68,914	Strong	Aa 
Socioeconomic Indices: MFI	93.00%	Strong	Aa 
Fund Balance as % of Revenues	20.51%	Strong	Aa 
Cash Balance as % of Revenues	27.60%	Very Strong	Aaa 
Net Direct Debt/Full Value	2.89%	Moderate	A 
Net Direct Debt/Operating Revenues	1.80	Moderate	A 
Moody's Adjusted Net Pension Liability (3 Year Average) to Full Value	3.10%	Moderate	A 
Moody's Adjusted Net Pension Liability (3 Year Average) to Operating Revenues	2.10	Moderate	A 

¹Based on Moody's Investors Service "US Local Government General Obligation Debt" Rating Methodology dated January 15, 2014. Data (2014) taken from May 10, 2022 Credit Opinion Report.

November 9, 2022

Diana Ellenbecker, Finance Director/Comptroller
City of Green Bay, Wisconsin
100 N Jefferson St
Green Bay, WI 54301

RE: Potential Refunding of Existing Bonds

As your Municipal Advisor one of the services we provide is to monitor your outstanding bond issues and alert you to any potential refunding opportunities. An updated status report for your outstanding debt is attached. It includes general information about your existing debt and a brief comment regarding potential savings based on current market conditions. We will continue to monitor your issues on an ongoing basis and will contact you if we identify refunding opportunities that merit consideration.

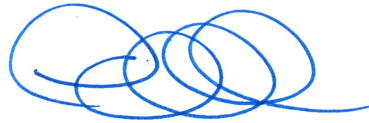
If you have any questions about this information, please contact me.

Sincerely,

Ehlers



Jonathan Schatz
Municipal Advisor



Todd Taves
Senior Municipal Advisor/ Managing Director

Status Report on Refunding of Existing Bond Issues

Original Bond Amount	Title	Last Maturity	Call Date	Callable Amount	Callable Rates		Status
					Low	High	
\$8,485,000	General Obligation Refunding Bonds 2012B	04/01/2026	04/01/2022	\$2,715,000	3.000%	3.125%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$35,095,000	Taxable General Obligation Refunding Bonds 2012D	04/01/2030	04/01/2022	\$11,735,000	2.750%	3.850%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$10,985,000	General Obligation Refunding Bonds 2013A	04/01/2025	04/01/2023	\$1,415,000	2.500%	2.625%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$11,145,000	General Obligation Bonds 2013B	04/01/2028	04/01/2023	\$3,245,000	3.000%	3.500%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$1,350,000	General Obligation Promissory Notes, 2013C	04/01/2023	-	-	-	-	These bonds are not callable.
\$925,000	Taxable General Obligation Promissory Notes 2013D	04/01/2023	-	-	-	-	These bonds are not callable.
\$4,925,000	Taxable General Obligation Bonds 2014A	04/01/2032	04/01/2024	\$2,220,000	3.750%	4.850%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$6,320,000	General Obligation Bonds 2014B	04/01/2029	04/01/2024	\$2,380,000	2.250%	3.500%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.

Original Bond Amount	Title	Last Maturity	Call Date	Callable Amount	Callable Rates		Status
					Low	High	
\$1,180,000	Taxable General Obligation Promissory Notes 2014C	04/01/2024	04/01/2022	\$250,000	3.000%	3.200%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$3,680,000	General Obligation Refunding Bonds 2014D	04/01/2027	04/01/2023	\$2,095,000	3.000%	3.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$2,605,000	Taxable General Obligation Refunding Bonds 2014E	04/01/2026	04/01/2023	\$150,000	3.200%	3.600%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$14,055,000	Water Revenue Bonds, Series 2014	11/01/2029	11/01/2024	\$6,215,000	3.000%	3.500%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$6,750,000	General Obligation Refunding Bonds 2015A	04/01/2028	04/01/2023	\$2,685,000	3.000%	3.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$9,525,000	General Obligation Bonds 2015B	04/01/2035	04/01/2025	\$5,945,000	3.000%	4.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$7,410,000	Taxable General Obligation Bonds 2015C	04/01/2035	04/01/2025	\$4,360,000	3.250%	4.200%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.

Original Bond Amount	Title	Last Maturity	Call Date	Callable Amount	Callable Rates		Status
					Low	High	
\$14,945,000	General Obligation Bonds 2016A	04/01/2036	04/01/2025	\$9,345,000	2.000%	3.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$5,275,000	Taxable General Obligation Refunding Bonds 2016B	04/01/2035	04/01/2025	\$3,010,000	2.300%	3.200%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$14,745,000	General Obligation Bonds 2017A	04/01/2037	04/01/2026	\$10,465,000	2.250%	3.250%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$2,415,000	General Obligation Promissory Notes, 2017B	04/01/2027	04/01/2025	\$550,000	3.000%	3.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$15,730,000	Taxable Water System Revenue Bonds 2017	11/01/2024	-	-	-	-	These bonds are not callable.
\$14,605,000	General Obligation Bonds 2018A	04/01/2038	04/01/2026	\$12,040,000	3.000%	5.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$2,785,000	General Obligation Promissory Notes, 2018B	04/01/2028	04/01/2025	\$940,000	3.000%	3.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.

Original Bond Amount	Title	Last Maturity	Call Date	Callable Amount	Callable Rates		Status
					Low	High	
\$18,705,000	Water System Revenue Refunding Bonds 2019	11/01/2029	11/01/2027	\$10,410,000	4.000%	4.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$6,575,000	Taxable General Obligation Refunding Bonds 2019A	04/01/2029	04/01/2026	\$2,090,000	4.000%	4.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$15,495,000	General Obligation Bonds 2019B	04/01/2039	04/01/2026	\$12,165,000	2.000%	3.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$2,540,000	General Obligation Promissory Notes, 2019C	04/01/2029	04/01/2026	\$915,000	2.000%	2.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$15,550,000	General Obligation Bonds 2020A	04/01/2040	04/01/2027	\$11,665,000	2.000%	4.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$2,250,000	Taxable General Obligation Bonds 2020B	04/01/2040	04/01/2027	\$1,645,000	1.400%	2.400%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$5,520,000	General Obligation Promissory Notes, 2020C	04/01/2030	04/01/2027	\$1,975,000	2.000%	2.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.

Original Bond Amount	Title	Last Maturity	Call Date	Callable Amount	Callable Rates		Status
					Low	High	
\$7,615,000	General Obligation Refunding Bonds 2020D	04/01/2030	04/01/2027	\$2,390,000	2.000%	2.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$2,075,000	Taxable General Obligation Refunding Bonds 2020E	04/01/2038	04/01/2027	\$1,515,000	1.300%	2.250%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$5,275,000	General Obligation Refunding Bonds 2021	04/01/2027	02/02/2021	\$4,359,000	0.880%	1.200%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$7,080,000	Water System Revenue Bonds 2021	11/01/2040	11/01/2028	\$3,995,000	2.000%	2.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$340,000	State Trust Fund Loan 2021	03/15/2026	04/01/2021	\$275,000	2.500%	2.500%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$8,605,000	General Obligation Corporate Purpose Bonds, Series 2021B	04/01/2041	04/01/2029	\$5,580,000	2.000%	2.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$3,170,000	General Obligation Promissory Notes, Series 2021C	04/01/2031	04/01/2029	\$765,000	1.125%	1.250%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.

Original Bond Amount	Title	Last Maturity	Call Date	Callable Amount	Callable Rates		Status
					Low	High	
\$14,300,000	General Obligation Corporate Purpose Bonds, Series 2022A	04/01/2042	04/01/2030	\$10,020,000	4.000%	5.000%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.
\$3,780,000	General Obligation Promissory Notes, Series 2022B	04/01/2032	04/01/2029	\$1,110,000	3.375%	3.500%	As of November 9, 2022, we estimate that this refunding would not generate sufficient savings to be considered.