



MINUTES OF THE REDEVELOPMENT AUTHORITY OF THE CITY OF GREEN BAY

TUESDAY, SEPTEMBER 3, 2024, 1:30 PM
City Hall, Room 604 - The Harry Maier Room.
Virtual attendance is also available via Zoom.

A. ZOOM MEETING INFORMATION.

- I. Join Zoom Meeting Online:

<https://us02web.zoom.us/j/83188044732?pwd=YUducEM2VUZWOGVYZzMyNTA0c1FjQT09>

Or call in by phone: +1 312 626 6799

Meeting ID: 831 8804 4732

Passcode: 084117

If you wish to speak at this public meeting or leave a comment, please fill out the online [Comment Form](#) prior to the meeting. More detailed [Zoom Instructions](#) can be found online.

B. ROLL CALL.

- I. Members: Chair Gary Delveaux, Vice-Chair Matt Schueller, Deby Dehn, Ald. Kathy Hinkfuss, Stephen Srubas, and Melanie Parma.
Liaisons: Jeff Mirkes, Leah Weycker, and Brooke Hafs.

Members Present: Gary J. Delveaux, Matt Schueller, Deby Dehn, Ald. Kathy Hinkfuss, Stephen Srubas, and Melanie Parma

Liaisons Present: Jeff Mirkes and Leah Weycker

Others Present: Mayor Eric Genrich and Ald. Brian Johnson

C. APPROVAL OF THE AGENDA.

- I. Approval of the agenda for the Tuesday, September 3, 2024, meeting of the Redevelopment Authority.

Moved by Stephen Srubas, seconded by Ald. Kathy Hinkfuss to approve the agenda.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

D. APPROVAL OF MINUTES.

- I. Approval of the minutes from the August 13, 2024 meeting.

Moved by Stephen Srubas, seconded by Ald. Kathy Hinkfuss to approve the minutes.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

E. PUBLIC HEARINGS.

- I. Public Hearing regarding the proposed creation of Tax Incremental District Twenty-Nine (TID #29) and adoption of the Project Plan.

Moved by Stephen Srubas, seconded by Ald. Kathy Hinkfuss to open the floor for the public hearing.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

Speakers:

Todd Taves, Ehlers

Jeff Mirkes, Downtown Green Bay, Inc.

Chair Gary Delveaux asked staff and the public three (3) times if there was anyone wishing to speak. Hearing/seeing no one, the public hearing was closed.

Moved by Ald. Kathy Hinkfuss, seconded by Matt Schueller to close the floor.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

F. REGULAR BUSINESS.

- I. Consideration with possible action to adopt a Resolution Establishing the Boundaries of and Approving the Project Plan for Tax Incremental District Twenty-Nine (TID #29).

Moved by Ald. Kathy Hinkfuss, seconded by Deby Dehn to adopt a Resolution Establishing the Boundaries of and Approving the Project Plan for Tax Incremental District Twenty-Nine (TID #29).

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

2. Consideration with possible action on Development Agreement 24-05 with On Broadway, Inc for the redevelopment of 211 N. Broadway (Tax Parcel 4-71).

The Authority may convene in closed session pursuant to Sections 19.85(1)(e), Wis. Stats., for purposes of deliberating or negotiating the sale of public properties, investing of public funds or conducting other specified public business as necessary for competitive or bargaining reasons. The Authority may thereafter reconvene in open session pursuant to Section 19.85(2), Wis. Stats., to report the results of the closed session and consider the balance of the agenda.

Moved by Ald. Kathy Hinkfuss, seconded by Matt Schueller to open the floor.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

Speaker:

Garritt Bader, 340 N. Broadway

Moved by Stephen Srubas, seconded by Ald. Kathy Hinkfuss to close the floor.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

Moved by Stephen Srubas, seconded by Deby Dehn to approve Development Agreement 24-05 with On Broadway, Inc for the redevelopment of 211 N. Broadway (Tax Parcel 4-71).

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

3. Consideration with possible action to call due the Preferred Forgivable Equity Investment of \$300,000.00 given by the RDA to CityDeck Commons Residences LLC as Developer pursuant to the City Deck Commons Development Agreement.

The Authority may convene in closed session pursuant to Section 19.85(1) (g), Wis. Stats., for the purpose of conferring with legal counsel for the governmental body who is rendering oral or written advice concerning strategy to be adopted by the body with respect to litigation in which it is or is likely to become involved. The Authority will thereafter reconvene in open session pursuant to Section 19.85(2), Wis. Stats., to take action on items discussed in closed session, if appropriate, and to consider the remainder of the agenda.

Moved by Stephen Srubas, seconded by Ald. Kathy Hinkfuss to open the floor.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

Speakers:

Attorney Patrick Coffey, 2501 East Enterprise Avenue
Terrance Wall, CityDeck Commons

Moved by Matt Schueller, seconded by Ald. Kathy Hinkfuss to close the floor.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

Moved by Matt Schueller, seconded by Ald. Kathy Hinkfuss to enter closed session at 2:21 p.m.

Matt Schueller read the closed session language.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

Moved by Deby Dehn, seconded by Matt Schueller to return to regular session at 3:03 p.m.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

Moved by Matt Schueller, seconded by Ald. Kathy Hinkfuss to continue negotiations with the City Attorney, Developer, and the Chair and Vice Chair of the RDA to bring resolution by the next meeting of the RDA, given that the sale of the property occurred without notification, which did not allow the City to assign the guarantees for the future payments of that property, and although the assessed value is very close to the threshold, the primary concern is about the future payments on the property without an assignment of guarantees.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

4. Consideration with possible action to approve a six (6) month planning option to Mike Budzis for the development of two (2) industrial buildings on the sites located at 1209 S Maple Street and 1200 S Broadway.

Moved by Ald. Kathy Hinkfuss, seconded by Stephen Srubas to approve a six (6) month planning option to Mike Budzis for the development of industrial buildings to be located at 1209 S Maple Street and 1200 S Broadway.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

5. Consideration with possible action on HOME Housing Development funding requests from Greater Green Bay Habitat for Humanity to build seven (7) affordable single-family homes in Green Bay.

Moved by Ald. Kathy Hinkfuss, seconded by Matt Schueller to approve HOME Housing Development funding requests from Greater Green Bay Habitat for Humanity to build seven (7) affordable single-family homes in Green Bay.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

6. Consideration with possible action on an ARPA-Large Scale Affordable Housing Loan in the amount of \$500,000.00 (five hundred thousand dollars) to The Fort, LP for The Fort at the Railyard.

Moved by Matt Schueller, seconded by Deby Dehn to award an ARPA-Large Scale Affordable Housing Loan of \$500,000.00 (five hundred thousand dollars) to The Fort, LP with final loan documents reviewed and approved by the Legal Department.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

7. Consideration with possible action on a substantial amendment to the 2023 Annual Action Plan to reallocate \$85,000.00 of Economic Development Revolving Loan Program Income to Housing Acquisition and Demolition.

Moved by Deby Dehn, seconded by Stephen Srubas to approve a substantial amendment to the 2023 Annual Action Plan to reallocate \$85,000.00 of Economic Development Revolving Loan Program Income to Housing Acquisition and Demolition.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

8. Consideration with possible action on approving the purchase of steel train tracks for Bay Beach Amusement Park using Community Development Block Grant funds to the low qualified vendor not to exceed \$75,000.00.

Moved by Stephen Srubas, seconded by Matt Schueller to approve the purchase of steel train tracks for Bay Beach Amusement Park using Community Development Block Grant funds to the low qualified vendor, Harmer Steel, for \$66,596.80.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas, No- None, Abstain- None.

G. INFORMATIONAL.

1. Report on Tax Increment Financing Status and Debt Update.

Finance Director Diana Ellenbecker presented the report on Tax Increment Financing Status and Debt Update.

2. Financial report and check register.

3. Director's report and project updates.

Development Director Cheryl Renier-Wigg presented the Director's report and project updates.

4. Date of next meeting: October 8, 2024

H. ADJOURNMENT.

Moved by Matt Schueller, seconded by Ald. Kathy Hinkfuss to adjourn.

Motion Passed.

Yes- Gary J. Delveaux, Kathy Hinkfuss, Matt Schueller, Melanie Parma, Deby Dehn, Stephen Srubas,

No- None, Abstain- None.



Tax Incremental District No. 29

Public Market

City of Green Bay

Proposed District Boundary

- Rehabilitation/Conservation District
- Single parcel District at 211 North Broadway (Old Fort Square)
- Parcel is in need of rehabilitation or conservation – to be redeveloped as the Green Bay Public Market
- 27-year maximum life



District Purpose



- To assist On Broadway, Inc. with redevelopment of the Old Fort Square office building as the Green Bay Public Market
 - ✓ “Pay as you go” development incentive
 - ✓ Tax increment will also act as a backstop for repayment of proposed City loan



Proposed Project Costs

<u>Project ID</u>	<u>Project Name/Type</u>	<u>Totals</u>	<u>Est. Timing</u>
1	Development Incentives - Upfront ¹	1,000,000	2024
2	Development Incentives - Pay as You Go	2,302,674	2026 -2052
3	Interest on Long Term Debt ¹	746,891	2026 - 2044
4	Ongoing Planning & Administrative Costs	226,094	2024 - 2052
Total Projects		<u>4,275,659</u>	

Notes:

¹The Developer will be required to pay the City's debt service payment for the upfront portion of the development incentive to include associated interest expense.

Projected Incremental Valuation

- City assessor has estimated renovations will increase the value of the improvements by \$4.5 million
- Projected to generate \$2.52 million in incremental taxes over TID life

	Construction Year	Value Added	Valuation Year	Economic Change	Total Increment	Revenue Year	Tax Rate	Tax Increment
1	2024	1,132,350	2025	0	1,132,350	2026	\$18.70	21,179
2	2025	3,397,050	2026	11,324	4,540,724	2027	\$18.70	84,929
3	2026	0	2027	45,407	4,586,131	2028	\$18.70	85,779
4	2027	0	2028	45,861	4,631,992	2029	\$18.70	86,636
5	2028	0	2029	46,320	4,678,312	2030	\$18.70	87,503
6	2029	0	2030	46,783	4,725,095	2031	\$18.70	88,378
7	2030	0	2031	47,251	4,772,346	2032	\$18.70	89,261
8	2031	0	2032	47,723	4,820,069	2033	\$18.70	90,154
9	2032	0	2033	48,201	4,868,270	2034	\$18.70	91,056
10	2033	0	2034	48,683	4,916,953	2035	\$18.70	91,966
11	2034	0	2035	49,170	4,966,122	2036	\$18.70	92,886
12	2035	0	2036	49,661	5,015,784	2037	\$18.70	93,815
13	2036	0	2037	50,158	5,065,941	2038	\$18.70	94,753
14	2037	0	2038	50,659	5,116,601	2039	\$18.70	95,700
15	2038	0	2039	51,166	5,167,767	2040	\$18.70	96,657
16	2039	0	2040	51,678	5,219,445	2041	\$18.70	97,624
17	2040	0	2041	52,194	5,271,639	2042	\$18.70	98,600
18	2041	0	2042	52,716	5,324,355	2043	\$18.70	99,586
19	2042	0	2043	53,244	5,377,599	2044	\$18.70	100,582
20	2043	0	2044	53,776	5,431,375	2045	\$18.70	101,588
21	2044	0	2045	54,314	5,485,689	2046	\$18.70	102,604
22	2045	0	2046	54,857	5,540,546	2047	\$18.70	103,630
23	2046	0	2047	55,405	5,595,951	2048	\$18.70	104,666
24	2047	0	2048	55,960	5,651,911	2049	\$18.70	105,713
25	2048	0	2049	56,519	5,708,430	2050	\$18.70	106,770
26	2049	0	2050	57,084	5,765,514	2051	\$18.70	107,838
27	2050	0	2051	57,655	5,823,169	2052	\$18.70	108,916
Totals		4,529,400		1,293,769		Future Value of Increment		2,528,769

Projected District Cash Flow

	Projected Revenues				Projected Expenditures								Balances			
	Developer Loan Tax Loan Proceeds of LT Increments Repayment ¹ Debt			Total Revenues	State Trust Fund Loan \$1,000,000 Dated Date: 10/01/24			Development Incentives		Ongoing Planning & Administration	Total Expenditures	Annual	Cumulative	Liabilities Outstanding		
Year					Prin (3/15)	Est. Rate ²	Interest	Total	PAYGO	Upfront					Year	
2024				0				0			5,000	5,000	(5,000)	(5,000)	1,000,000	2024
2025			1,000,000	1,000,000				0		1,000,000	5,150	1,005,150	(5,150)	(10,150)	3,302,674	2025
2026	21,179	91,942		113,121	4,818	6.000%	87,123	91,942	5,725		5,305	102,971	10,150	0	3,292,131	2026
2027	84,929	91,942		176,871	32,231	6.000%	59,711	91,942	79,466		5,464	176,871	0	0	3,180,435	2027
2028	85,779	91,942		177,720	34,006	6.000%	57,935	91,942	80,151		5,628	177,720	0	0	3,066,278	2028
2029	86,636	91,942		178,578	36,205	6.000%	55,737	91,942	80,840		5,796	178,578	0	0	2,949,233	2029
2030	87,503	91,942		179,444	38,377	6.000%	53,564	91,942	81,532		5,970	179,444	0	0	2,829,323	2030
2031	88,378	91,942		180,319	40,680	6.000%	51,262	91,942	82,228		6,149	180,319	0	0	2,706,415	2031
2032	89,261	91,942		181,203	42,987	6.000%	48,955	91,942	82,928		6,334	181,203	0	0	2,580,500	2032
2033	90,154	91,942		182,096	45,700	6.000%	46,242	91,942	83,630		6,524	182,096	0	0	2,451,170	2033
2034	91,056	91,942		182,997	48,442	6.000%	43,500	91,942	84,336		6,720	182,997	0	0	2,318,392	2034
2035	91,966	91,942		183,908	51,348	6.000%	40,593	91,942	85,045		6,921	183,908	0	0	2,181,999	2035
2036	92,886	91,942		184,827	54,327	6.000%	37,615	91,942	85,757		7,129	184,827	0	0	2,041,915	2036
2037	93,815	91,942		185,756	57,689	6.000%	34,253	91,942	86,472		7,343	185,756	0	0	1,897,754	2037
2038	94,753	91,942		186,694	61,150	6.000%	30,791	91,942	87,190		7,563	186,694	0	0	1,749,414	2038
2039	95,700	91,942		187,642	64,819	6.000%	27,122	91,942	87,911		7,790	187,642	0	0	1,596,685	2039
2040	96,657	91,942		188,599	68,645	6.000%	23,297	91,942	88,634		8,024	188,599	0	0	1,439,406	2040
2041	97,624	91,942		189,566	72,827	6.000%	19,115	91,942	89,360		8,264	189,566	0	0	1,277,219	2041
2042	98,600	91,942		190,542	77,197	6.000%	14,745	91,942	90,088		8,512	190,542	0	0	1,109,935	2042
2043	99,586	91,942		191,528	81,828	6.000%	10,113	91,942	90,819		8,768	191,528	0	0	937,287	2043
2044	100,582	91,942		192,524	86,724	6.000%	5,218	91,942	91,552		9,031	192,524	0	0	759,012	2044
2045	101,588			101,588				0	92,286		9,301	101,588	(0)	(0)	666,726	2045
2046	102,604			102,604				0	93,023		9,581	102,604	0	(0)	573,702	2046
2047	103,630			103,630				0	93,762		9,868	103,630	0	(0)	479,940	2047
2048	104,666			104,666				0	94,502		10,164	104,666	0	(0)	385,438	2048
2049	105,713			105,713				0	95,244		10,469	105,713	0	(0)	290,194	2049
2050	106,770			106,770				0	95,987		10,783	106,770	(0)	(0)	194,207	2050
2051	107,838			107,838				0	96,731		11,106	107,838	0	(0)	97,476	2051
2052	108,916			108,916				0	97,476		11,440	108,916	0	(0)	(0)	2052
Totals	2,528,769	1,746,891	1,000,000	5,275,659	1,000,000		746,891	1,746,891	2,302,674	1,000,000	226,094	5,275,659				Totals

TID No. 29 Approval Schedule



Organizational Joint Review Board

September 3, 2024



Redevelopment Authority Public Hearing

September 3, 2024



Redevelopment Authority Consideration

September 3, 2024



Common Council Consideration

September 17, 2024



Joint Review Board Consideration

TBD



Important Disclosures

Ehlers is the joint marketing name of the following affiliated businesses (collectively, the “Affiliates”): Ehlers & Associates, Inc. (“EA”), a municipal advisor registered with the Municipal Securities Rulemaking Board (“MSRB”) and the Securities and Exchange Commission (“SEC”); Ehlers Investment Partners, LLC (“EIP”), an SEC registered investment adviser; and Bond Trust Services Corporation (“BTS”), a holder of a limited banking charter issued by the State of Minnesota.

Where an activity requires registration as a municipal advisor pursuant to Section 15B of the Exchange Act of 1934 (Financial Management Planning and Debt Issuance & Management), such activity is or will be performed by EA; where an activity requires registration as an investment adviser pursuant to the Investment Advisers Act of 1940 (Investments and Treasury Management), such activity is or will be performed by EIP; and where an activity requires licensing as a bank pursuant to applicable state law (paying agent services shown under Debt Issuance & Management), such activity is or will be performed by BTS. Activities not requiring registration may be performed by any Affiliate.

This communication does not constitute an offer or solicitation for the purchase or sale of any investment (including without limitation, any municipal financial product, municipal security, or other security) or agreement with respect to any investment strategy or program. This communication is offered without charge to clients, friends, and prospective clients of the Affiliates as a source of general information about the services Ehlers provides. This communication is neither advice nor a recommendation by any Affiliate to any person with respect to any municipal financial product, municipal security, or other security, as such terms are defined pursuant to Section 15B of the Exchange Act of 1934 and rules of the MSRB. This communication does not constitute investment advice by any Affiliate that purports to meet the objectives or needs of any person pursuant to the Investment Advisers Act of 1940 or applicable state law.

THE PUBLIC MARKET CAMPAIGN

Creating Green Bay's public market with public purpose.



PROJECT UPDATES







Open House
REAL ESTATE. REDEFINED.

OLD FORT BROADWAY

211

BOLDT

BOLDT

BOLDT

GRÄEF















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FIRST FLOOR



SECOND FLOOR

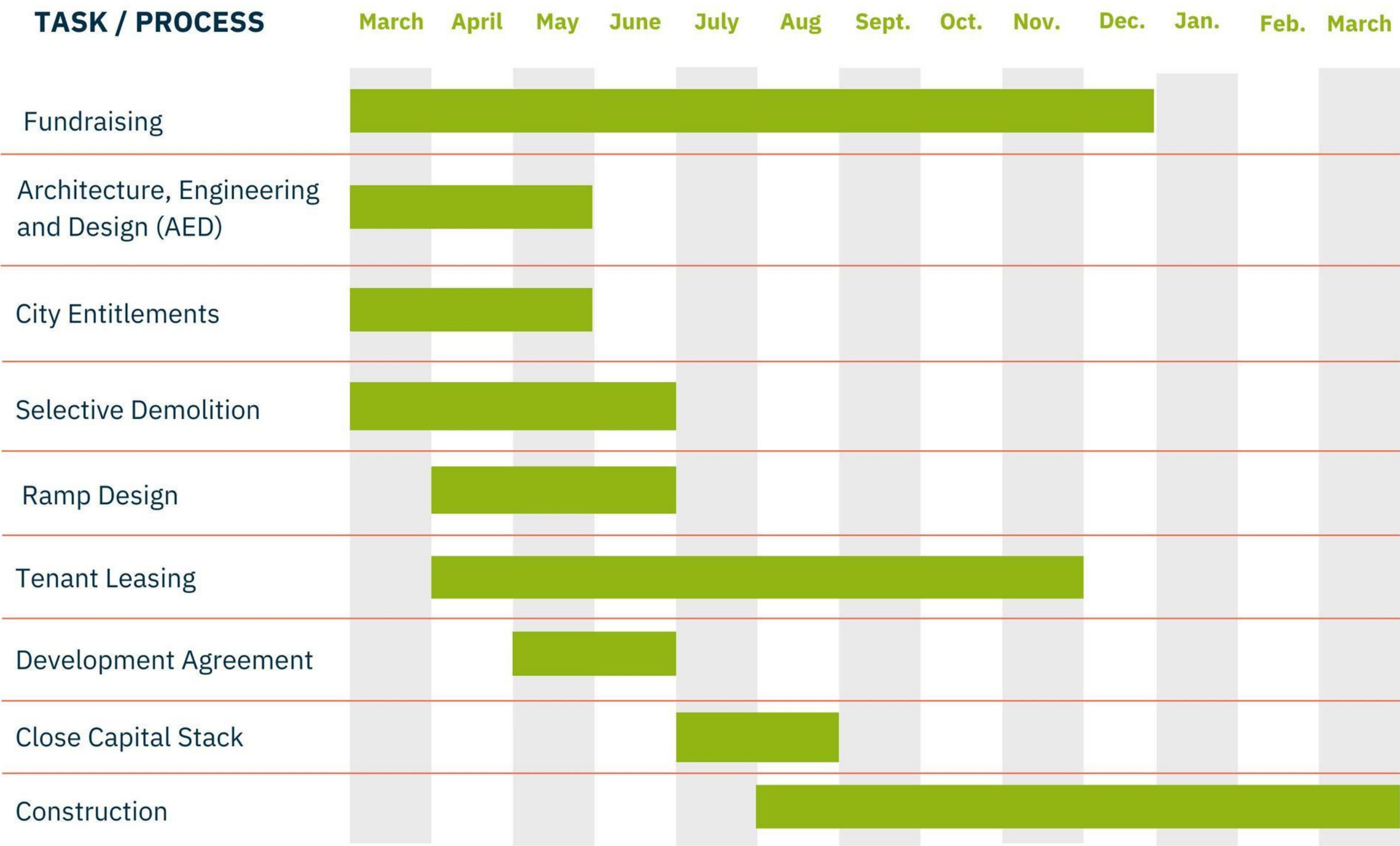


GRāEF



Green Bay Public Market

2024/2025 PROJECT TIMELINE



PROJECT GOAL: \$12.5 MILLION





**PROVIDES A DYNAMIC
ENVIRONMENT FOR CULINARY
BUSINESSES TO GROW**



**MAGNET FOR TALENT
RECRUITMENT AND RETENTION**



**CREATES AN ATTRACTIVE PUBLIC
SPACE AND CITY BLOCK**



**ENHANCES EXPERIENCES FOR
EMPLOYEES AND VISITORS**



**CATALYST FOR ECONOMIC
DEVELOPMENT**



**PROMOTES HEALTHY
COMMUNITY LIVING**

IMPORTANT DATES

- Groundbreaking ceremony - September/October
- New Market Tax Credit closing at end of December
- NFL Draft in April 2025



ABOVE: A rendering of the Green Bay Public Market exterior. Work has begun for the project that will feature 20 food vendors, an event space, a demo kitchen and customer seating. PROVIDED BY ON BROADWAY INC.

RIGHT: Boldt Company crews work Tuesday on Old Fort Square, 211 N. Broadway. The office building will become the new home of the Green Bay Public Market. JEFF BOLLIER/USA TODAY NETWORK-WISCONSIN



‘It is happening’

Construction starts on Green Bay Public Market, a food-focused venture

Jeff Bollier Green Bay Press-Gazette | USA TODAY NETWORK - WISCONSIN

Work has started on renovations to transform the Old Fort Square office building into the Green Bay Public Market. • Construction fences by Tuesday surrounded the parking lot behind Old Fort Square, 211 N. Broadway, and The Boldt Company crews and equipment were already on site and at work inside the building, said representatives of On Broadway Inc., the market's nonprofit developer and operator. • The start of construction also coincided with a major donation to the Public Market project, announced Wednesday morning during an update at Old Fort Square. Partners in the project said once it opens, the Green Bay Public Market is expected to draw 1 million visits each year and generate \$65 million of economic impact, primarily through increased visitor spending and helping extend stays. • “It’s an exciting day not just for Broadway, not just for Green Bay,” said Garritt Bader, an On Broadway board member. “This is real. It is happening. We are on our way.” See MARKET, Page 2A

THANK YOU!





Purchasing Department
100 North Jefferson Street • Room 410
Green Bay, Wisconsin 54301-5026
www.greenbaywi.gov

Phone 920.448.3047
Fax 920.448.3050

9/3/2024

RE: Notice of Intent to Award
RFQ # 2024-30 Bay Beach Replacement Rails Train

Dear Sir/Madam:

The evaluation of proposals received for this RFQ has been completed and the following is recommended for award:

The City of Green Bay Department of Public Works is recommending awarding the Bay Beach Replacement Rails Train to Harmer Steel. In the amount of \$66,596.80.

The recommended award will be brought for approval before the next Redevelopment Authority meeting scheduled for September 3, 2024 at 1:30pm.

The meeting is open to the public and attendance is not required. As the room and time may change, please confirm the date, time, and location if you plan to attend.

Please see the summary of bids received for this project.

Thank you for your continued interest in doing business with the city of Green Bay. If you have any questions, or require additional information, please feel free to contact me at 920-448-3049.

Sincerely,

Thomas J. Walenski

Thomas J. Walenski
Procurement Manager
City of Green Bay

Attachment

CC: Emma Browne

CITY OF GREEN BAY BID SUMMARY
RFQ# 2024-30 Bay Beach Replacement Rails Train
ISSUED: 8/26/24 DUE: 8/30/24
CC: 57000, 55900, 94000

		VENDOR #1			VENDOR #2		
		Harmer Steel			J&J Rails Sales		
DESCRIPTION	QTY	QTY	EA Price	Total	QTY	EA Price	Total
20-Lb ASCE New Rail- 174 30' c/w drilled ends	2814 TF	188 pcs	\$ 274.00	\$ 51,512.00	188 pcs	\$ 390.00	\$ 73,320.00
New 20# ASCE Rail 24', End Holes Both Ends, NO Hook Bolt Holes					1pc	\$ 390.00	\$ 390.00
20/25-Lb SACE New Splice Bars	172 Pair	186 Pair	25/Pair	\$ 4,650.00	172 prs	70/ Pair	\$ 12,040.00
1/2" x 2-1/2" Track Bolts w/Square Nuts	688 EA	744 EA	\$ 1.70	\$ 1,264.80	688 EA	\$ 2.00	\$ 1,376.00
3/8" x 3" Track Spikes	1/ Keg 100	1/ Keg 100			1 EA	630/Keg	\$ 630.00
3/8" X 3-1/2" Track Spikes	1/ Keg 100	1/ Keg 100			1 EA	588/Keg	\$ 588.00
1/2" X 4-1/2" Track Spikes	1/ Keg 100	12/ Keg 100	660/Keg	\$ 7,920.00	1 EA	698/Keg	\$ 698.00
Freight				\$ 1,250.00			
Total Amount:		\$66,596.80			\$89,042.00		

Recommendation: Is to award the lowest reponsive, responsible vendor Harmer Steel in the amount of \$66,596.80

CITY OF GREEN BAY BORROWING RECAP

Sep-24

History of TIF borrowing

2024 Projected	\$2.0M	Southwest Woods infrastructure
2024 Projected	\$5.5M	JBS Infrastructure, subdivision, & park
2024 Projected	\$1.0M	Public Market loan
2023	\$3.0M	The Rail Yard (10 year)
2021	\$2.0M	Shipyard Phase I (20 year)
2020	\$2.0M	Shipyard Phase I (20 year)
2020	\$3.0M	The Rail Yard (10 year)
2019	\$1.5M	Shipyard Phase I (20 year)
2018	\$2.1M	\$2M Shipyard & 60K Downtown park

Recent switch to mostly PayGo has reduced the TIF borrowing

State debt limitations - 5% of equalized value

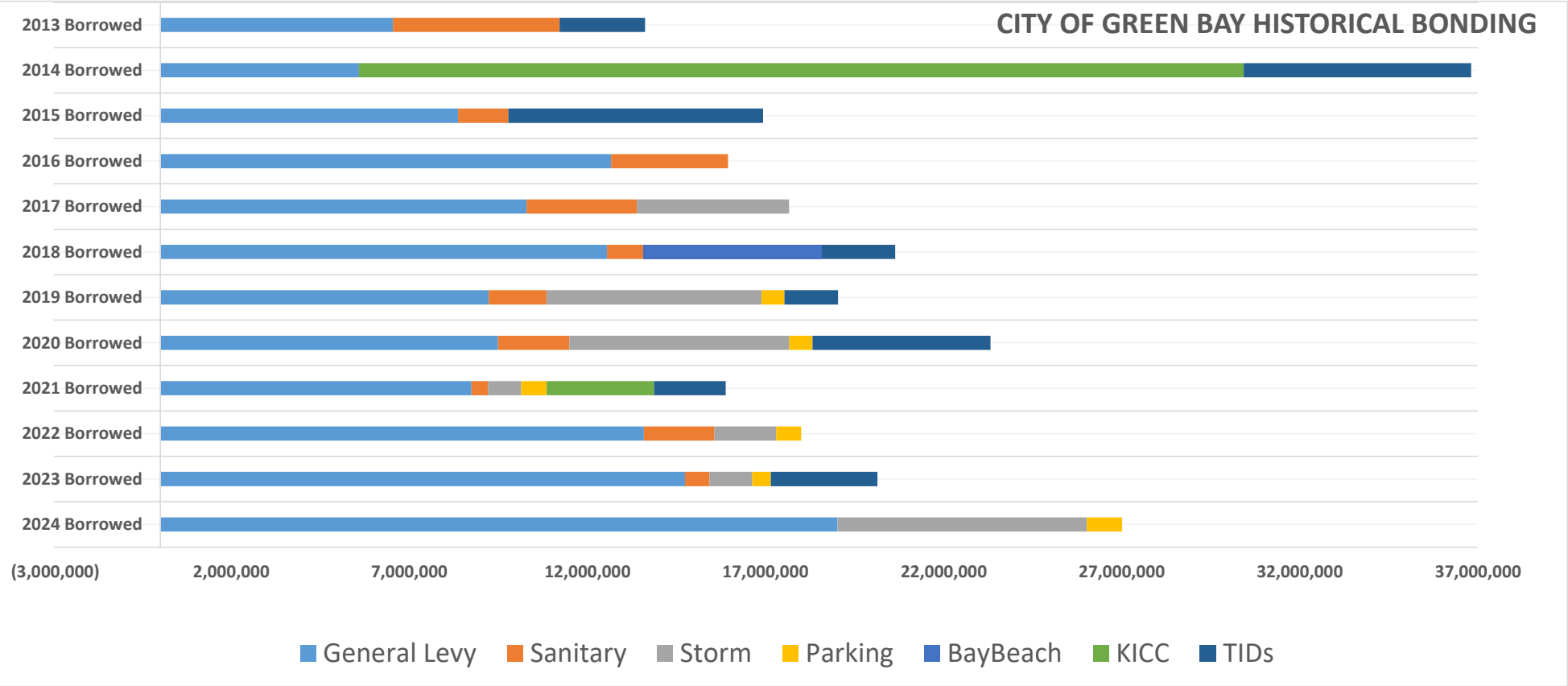
2020	Percentage of debt limit = 46.3%
2021	Percentage of debt limit = 41.7%
2022	Percentage of debt limit = 37.6%
2023	Percentage of debt limit = 35.8%

Recent projects recap

	<u>TIF #</u>	
Nature's Way	12	PayGo payable in 2022
304 N Adams / Northland	13	PayGo payable in 2020
RTH (Toonen)	18	PayGo payable in 2027
East Town Mall	19	Project grant of \$450K/payable in 2022
Shipyard	22	\$7.5M borrowed - construction started in 2022
Merge development	22	Property transfer 2022, Paygo in 2026
Legacy Hotel	23	PayGo payable in 2024
Cherry Street development	24	PayGo payable in 2026
Carnivoire Meat Co	25	Property sale 2022 and Paygo in 2025
Bay City Lofts University	18	PayGo payable in 2026
Habitat Homestead Develop	10	One time grant \$650K infrastructure-2024
Nova (New Land) 221 Cherry	13	\$8.5M 2024 up-front grant-20204
Wis Housing Preservation	13	PILOT 335 N Washington/Flat on Fox-2024
Green Bay Plaza Outlet	16	One-time reimbursements for water main-2024

Annual Borrowing Summary

	<u>2024</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
	<u>Borrowed</u>	<u>Borrowed</u>	<u>Borrowed</u>	<u>Borrowed</u>	<u>Borrowed</u>	<u>Borrowed</u>	<u>Borrowed</u>	<u>Borrowed</u>	<u>Borrowed</u>	<u>Borrowed</u>	<u>Borrowed</u>	<u>Borrowed</u>
General Lev	19,025,000	14,740,000	13,581,100	8,745,000	9,490,000	9,230,000	12,550,000	10,295,000	12,665,000	8,365,000	5,585,000	6,540,000
Sanitary	-	690,000	1,980,000	462,000	2,000,000	1,620,000	1,030,000	3,095,000	3,280,000	1,410,000	-	4,680,000
Storm	6,995,000	1,195,000	1,740,000	933,000	6,180,000	6,035,000	-	4,270,000	-	-	-	-
Parking	995,000	520,000	700,000	715,000	650,000	650,000	-	-	-	-	-	-
BayBeach	-	-	-	-	-	-	5,000,000	-	-	-	-	-
KICC	-	-	-	3,020,000	-	-	-	-	-	-	24,840,000	-
TIDs	-	3,000,000	-	2,010,000	5,000,000	1,500,000	2,060,000	-	-	7,160,000	6,390,000	2,400,000
TOTAL	27,015,000	20,145,000	18,001,100	15,885,000	23,320,000	19,035,000	20,640,000	17,660,000	15,945,000	16,935,000	36,815,000	13,620,000



City of Green Bay

History of Outstanding Debt by funding source (1,000)

